# Interim Report 1st quarter 2012 Storebrand Helseforsikring AS

storebrand



### Interim Report Storebrand Helseforsikring AS

### As at 31 March 2012

Storebrand Helseforsikring made a profit before tax of NOK 13.0 million (3.6 million) in 1st quarter 2012.

Premiums earned totalled NOK 85.6 million (77.4 million) in 1st quarter, an increase of 11 per cent compared to 2011. Storebrand Helseforsikring is one of the leading market players when measuring written premiums in Norway, and has experienced a satisfying growth in sales and it is still high demand for medical insurance in the market.

Cost of claims amounted to NOK 53.0 million (53.2 million) in 1st quarter. The claims ratio stood at 62 per cent (69 per cent) at the end of 1st quart and the underlying risk development is satisfying.

Insurance-related operating costs for the quarter were NOK 22.7 million (23.4 million). The cost ratio ended at 27 per cent (30 per cent), reflecting increased efficiency in the company.

Net investment income for the quarter was NOK 2.4 million (3.1 million). The company continues to pursue a cautious investment strategy with most of the funds being placed in certificates of deposit, bonds and fixed income funds.

The capital adequacy requirement is 8 per cent of risk-weighted balance sheet and the company's capital adequacy ratio was 90.9 per cent as at 31 March 2012, down from 102.2 per cent at the beginning of the year, due to increased calculation basis after allocating funds to assets under management and profits made so far this year does not count as primary capital as long as it has not been revised.

The solvency margin requirement is 100 per cent and the solvency margin is estimated to be 274 per cent as at 31 March 2012, down from 284 per cent at the beginning of the year due to increased earned premiums without counting profits made so far this year as primary capital.

Lysaker, 25 May 2012

The Board of Storebrand Helseforsikring AS

# Income statement Storebrand Helseforsikring AS

|   | 01.0131. | 01.0131.03. |                |  |
|---|----------|-------------|----------------|--|
| NOK thousand  | 2012     | 2011        | Full year 2011 |  |
|   |          |             |                |  |
| TECHNICAL ACCOUNTS  |          |             |                |  |
| PREMIUMS  |          |             |                |  |
| Gross premiums written  | 126,672  | 109,186     | 331,973        |  |
| - Reinsurers' share   | -476     | -429        | -1,76          |  |
| Gross change in reserve for unearned premiums                               | -40,553  | -31,360     | -11,229        |  |
| Premium income for own account  | 85,643   | 77,397      | 318,98         |  |
| Allocation of investment return transferred from the non-technical accounts | 3,450    | 5,828       | 4,97           |  |
| CLAIMS EXPENSES   |          |             |                |  |
| Gross claims paid   | -53,726  | -53,144     | -202,94        |  |
| Gross change in claims reserve  | 691      | -11         | 2,98           |  |
| Claims expenses for own account   | -53,034  | -53,155     | -199,95        |  |
| Insurance related operating costs   |          |             |                |  |
| Sales costs   | -8,793   | -8,944      | -34,49         |  |
| Insurance related administration costs                                      | -13,141  | -12,674     | -48,109        |  |
| Insurance related operating costs for own account                           | -21,934  | -21,618     | -82,60         |  |
| Other insurance related operating cost                                      | -802     | -1,807      | -2,993         |  |
| Balance on the technical account before allocations to security reserve     | 13,323   | 6,645       | 38,399         |  |
| Change in fluctuation reserve   | 717      | -374        | -3,62          |  |
| Technical profit  | 14,040   | 6,271       | 34,778         |  |
| NON-TECHNICAL ACCOUNTS  |          |             |                |  |
| Interest and dividend etc from financial assets                             | 3,023    | 2,270       | 11,45          |  |
| Change in value on investments  | -1,148   | -1,756      | 2,580          |  |
| Realised gain and loss on investments                                       | 500      | 2,609       | -1,15          |  |
| Net income from investments   | 2,375    | 3,124       | 12,87          |  |
| Allocation of investment return transferred to the technical accounts       | -3,450   | -5,828      | -4,97          |  |
| Non-tecnical profit   | -1,075   | 3,567       | 7,90           |  |
| Profit from ordinary activities   | 12,965   | 3,567       | 42,682         |  |
| Тах   | -3,343   |             | -5,327         |  |
| Profit/loss for the year  | 9,622    | 3,567       | 37,35          |  |
| Other result elements:  |          |             |                |  |
| Translation differences   | 736      | -248        | -80            |  |
| Total comprehensive for the period  | 10,358   | 3,319       | 37,266         |  |
|   |          |             |                |  |

## Statement of financial position Storebrand Helseforsikring AS

|  | 31.03   | 31.12   |
|--|---------|---------|
| NOK thousand                             | 2012    | 2011    |
| ASSETS                                   |         |         |
| Deferred tax assets                      | 1,118   |         |
| Intangible assets                        | 12,130  | 12,515  |
| Total intangible assets                  | 13,247  | 16,976  |
| FAIR VALUE FINANCIAL ASSETS              |         |         |
| Bonds and other securities - fixed yield | 344,052 | 300,225 |
| Financial derivatives                    |         |         |
| Total financial assets                   | 344,052 | 301,288 |
| RECEIVABLES                              |         |         |
| Receivables due from insurance customers | 93,489  | 81,127  |
| Other receivables                        | 546     | 786     |
| Total receivables                        | 94,035  | 81,913  |
| OTHER ASSETS                             |         |         |
| Fixed assets                             | 1,715   | 1,831   |
| Cash and bank                            | 34,698  | 36,849  |
| Total other assets                       | 36,413  | 38,681  |
| Prepaid costs and accrued income         | 954     | 80      |
| Total prepaid costs and accrued income   | 954     | 80      |
| Total assets                             | 488,701 | 438,937 |

## Statement of financial position Storebrand Helseforsikring AS (cont.)

|   | 31.03   | 31.12   |
|---|---------|---------|
| NOK thousand                            | 2012    | 2011    |
| EQUITY CAPITAL AND LIABILITIES          |         |         |
| PAID IN CAPITAL                         |         |         |
| Share capital                           | 33,000  | 33,000  |
| Share premium reserve                   | 122,000 | 122,000 |
| Total paid in capital                   | 155,000 | 155,000 |
|   |         |         |
| RETAINED EARNINGS                       |         |         |
| Allocation to guarantee reserve         | 14,473  | 13,535  |
| Other retained earnings                 | 19,146  | 9,726   |
| Total retained earnings                 | 33,619  | 23,261  |
|   |         |         |
| GROSS INSURANSE LIABILITIES             |         |         |
| Reserve for unearned premiums gross     | 172,496 | 132,968 |
| Claims reserve gross                    | 33,806  | 34,737  |
| Fluctuation reserve                     | 45,566  | 46,601  |
| Total insurance liabilities gross       | 251,869 | 214,306 |
| RESERVES FOR LIABILITIES                |         |         |
| Pension liabilities                     | 17,210  | 17,210  |
| Deferred tax                            | 9,787   | 17,210  |
| Total reserves for liabilities          | 26,997  | 26,997  |
|   | 20,777  |         |
| DEBT                                    |         |         |
| Due in respect of direct insurance      | 1,362   | 1,175   |
| Other debt                              | 8,092   | 3,905   |
| Financial derivatives                   | 227     |         |
| Debt to connected parties               | 476     | 250     |
| Total debt                              | 10,157  | 5,330   |
|   |         |         |
| Accrued costs and deferred income       | 11,060  | 14,043  |
| Total accrued costs and deferred income | 11,060  | 14,043  |
|   |         |         |
| Total equity capital and liabilities    | 488,701 | 438,937 |

## Cash Flow analysis Storebrand Helseforsikring AS

| NOK thousand  | 31.03.12 | 31.03.11 |
|---|----------|----------|
| Cash flows from operations  |          |          |
| Paid-in premiums gross insurance  | 114,022  | 97,729   |
| Paid-out claims gross insurance   | -53,726  | -46,746  |
| Paid-in reinsurance settlements for claims                                      |          |          |
| Payments to other suppliers for goods and services                              | -14,540  | -14,064  |
| Payments to employees, pensions, employers' Nat. Ins. contributions, etc        | -4,606   | -10,033  |
| Interest received   | 225      | 130      |
| Net payments received relating to securities                                    | -43,112  | -25,108  |
| Net cash flow from operations   | -1,737   | 1,908    |
| Cash flows from investment activities   |          |          |
| Net payments received/made for the purchase/sale of interest-bearing securities |          |          |
| Net payments received/made for the sale/purchase of operating equipment         | -414     | 456      |
| Net cash flow from investment activities  | -414     | 456      |
| Cash flows from financing activities  |          |          |
| Payments received for the issuance of share capital                             |          |          |
| Net cash flows from financing activities  |          |          |
| Net cash flow during the period   | -2,151   | 2,364    |
| Net change in cash equivalents  | -2,151   | 2,364    |
| Cash equivalents at the start of the period                                     | 36,849   | 38,522   |
| Cash equivalents at the end of the period                                       | 34 698   | 40 886   |

## Changes to equity Storebrand Helseforsikring AS

|   |               | Share   |             | Admin and |              |              |
|---|---------------|---------|-------------|-----------|--------------|--------------|
|   |               | premium | Restatement | guarantee |              |              |
| NOK thousand  | Share capital | account | differences | scheme    | Other equity | Total equity |
| Equity 31 decemer 2010                              | 33,000        | 122,000 | -1,029      | 22,263    | -30,753      | 145,481      |
| change to the accounting pollicies:                 |               |         |             |           |              |              |
| Release of administration reserve to free eyuity    |               |         |             | -9,788    | 9,788        |              |
| Allocation to ULAE                                  |               |         |             |           | -5,723       | -5,723       |
| Change in claims settlement cost 2010, booked in    |               |         |             |           | 1,237        | 1,237        |
| profit and loss accont                              |               |         |             |           |              |              |
| Eyuity at 01.01.11                                  | 33,000        | 122,000 | -1,029      | 12,475    | -25,451      | 140,995      |
| Profit/loss for the year                            |               |         |             |           | 37,355       | 37,355       |
| Gain/loss on exchange when converting branch office |               |         | -89         |           |              | -89          |
| Change in administation- and quarantee reserve      |               |         |             | 1,060     | -1,060       |              |
| Equity at 31.12.2011                                | 33,000        | 122,000 | -1,118      | 13,535    | 10,844       | 178,261      |
| Profit/loss for the year                            |               |         |             |           | 9,622        | 9,622        |
| Gain/loss on exchange when converting branch office |               |         | 736         |           |              |              |
| Change in administation- and quarantee reserve      |               |         |             | 938       | -938         |              |
| Equity at 31.03.2012                                | 33,000        | 122,000 | -382        | 14,473    | 19,528       | 188,619      |

### Notes to the accounts for Storebrand Helseforsikring AS

#### **NOTE 1 - ACCOUNTING PRINCIPLES:**

The accounts have been presented in accordance with the accounting principles applied in the 2011 Annual Accounts. A description of the accounting principles is given in the 2011 Annual Report.

#### **NOTE 2 - FINANCIAL RISKS:**

There are no substantial changes in the risks that are described in the 2011 annual report.

#### **NOTE 3 - CAPITAL REQUIREMENTS:**

Non-life insurance companies comply with the same capital adequacy rules as life insurance companies, banks and other financial institutions. The requirement is equity and subordinated loan capital (primary capital) equal to 8 per cent of the risk-weighted balance sheet.

#### Specification capital adequacy

| NOK thousand                        | 31.03.2012 | 31.12.2011 |
|-------------------------------------|------------|------------|
| Share capital                       | 33,000     | 33,000     |
| Share premium account               | 122,000    | 122,000    |
| Other equity                        | 8,788      | 9,726      |
| Total equity                        | 163,788    | 164,726    |
| Intangible assets                   | -13,247    | -16,976    |
| Net equity and subordinated capital | 150,541    | 147,750    |
| Risk adjusted calculation basis     | 165,528    | 144,539    |
| Capital adequacy ratio, pct         | 90.9%      | 102.2%     |

### Solvency margin

| NOK thousand                     | 31.03.2012 | 31.12.2011 |
|----------------------------------|------------|------------|
| Solvency margin capital          | 171,046    | 169,293    |
| Minimum required solvency margin | 62,453     | 59,636     |
| Funds in excess of requirement   | 108,593    | 109,657    |

#### Specification of solvency margin capital

| NOK thousand                        | 31.03.2012 | 31.12.2011 |
|-------------------------------------|------------|------------|
| Net equity and subordinated capital | 150,541    | 147,750    |
| Eligible share of security reserves | 20,505     | 21,543     |
| Solvency margin capital             | 171,046    | 169,293    |

### Storebrand Helseforsikring AS

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