



If you become ill or injured you would like a quick return to everyday life. With our health insurance, you will get specialist treatment within two weeks.

Line Cecilie Brændeland  
Storebrand



# Annual report 2017 Storebrand Helseforsikring AS

## ABOUT THE COMPANY

Storebrand Helseforsikring AS is 50 %-owned by Storebrand ASA and Munich Health Holding AG (MHH), respectively. The company offers treatment insurance in the corporate and retail markets in Norway and Sweden. Its head office is located at Professor Kohts vei 9, Lysaker, Bærum. The company conducts its business through the head office in Norway and the branch in Sweden.

## ACCOUNT OF THE FINANCIAL STATEMENT

The annual accounts have been drawn up in accordance with the Norwegian Regulations on Financial Statements for General Insurance Companies which are in accordance with international accounting principles (IFRS), but with some adjustments. The result before tax expense was NOK 105.7 million (NOK 97.3 million).

Gross premium written was NOK 669.3 million (NOK 628.6 million), a 6.5 per cent increase, compared with 2016. Premium income for own account was NOK 649.9 million (NOK 615.0 million). The demand for treatment insurance in the market remains high and Storebrand Health Insurance has a leading market position in Norway in terms of premiums.

Claims incurred for own account were NOK 439.6 million (NOK 424.7 million) for the year. Claims ratio was 67.7 per cent (69.0 per cent). The underlying risk development of the company is satisfactory.

Insurance-related operating costs were NOK 112.5 million (NOK 99.8 million). The cost ratio was 17.3 per cent, an increase of 1.1 percentage points, compared with the previous year.

Combined ratio was 85.0 per cent (85.3 per cent) in 2017.

Storebrand Helseforsikring achieved a financial return of 2.07 per cent (2.35 per cent) for the investment portfolio. Result of non-technical account totalled 8.0 million (6.6 million) for the year. Financial income was positively impacted by reduced credit spreads in the Norwegian bond market in 2017, while currency fluctuations resulted in a total currency gains / losses, including the effects of currency derivatives, on -2.6 million. The company has a conservative investment strategy, with most of the funds placed in certificates, bonds and money market funds.

Storebrand Helseforsikring is in a payable tax position. The tax expense for 2017 was NOK 27.0 million (NOK 24.9 million). The result after tax expense is NOK 78.7 million (NOK 72.4 million).

Pursuant to the Norwegian accounting legislation, the board confirms that the company meets the conditions for preparing the financial statements on the basis of a going concern assumption.

In the best judgment of the board, the annual financial statement for 2017 has been prepared in accordance with applicable accounting standards, and the information in the financial statement provides a fair and true picture of the company's assets, liabilities, financial standing and results. The board has no knowledge of events of material importance to the 2017 financial statement having occurred after the reporting date.

## RISKS

Storebrand Helseforsikring performs constant follow-up and active management of the company's risk.

### BUSINESS RISK

Identification and management of business risk is an integral part of the company's managerial responsibilities. Systematic risk assessments are performed at the organization in relation to operational risks and adopted goals and strategies. The risk analyses result in a general risk report with associated risk-reducing measures, which are presented to and reviewed annually by the company's board.

### FINANCIAL RISK

Storebrand Helseforsikring's securities portfolio is mainly invested in Norwegian credit papers with a good credit rating and short interest rate duration. Assessment of price risk, interest rate risk, credit risk, counterparty risk and currency risk is central to management of the securities portfolio. The company conducts regular stress tests to analyse how any unusual market conditions affect the company's securities portfolio. The company checks that the risk level is always appropriate in terms of the company's ability to shoulder risk, and exposure is followed up against the limits set in the company's investment strategy.

### INSURANCE RISK

Most of the insurance risk at Storebrand Helseforsikring is linked to the development in the cost of medical treatment. To reduce risk, agreements have been entered into with the largest suppliers of health services with which the company collaborates. To dampen the effect of major claims, the company has also written an 'excess of loss' reinsurance policy. The insurance risk is considered low to moderate, with the agreements that have been entered into.

## CAPITAL SITUATION

Storebrand Health Insurance had a total balance of 733.3 million (NOK 685.3 million) at the end of 2017. Storebrand Health Insurance equity amounted 243.8 million (NOK 242.5 million), an increase of 1.3 million.

The solidity Storebrand Health Insurance is good and the company had a solvency margin of 225 per cent (235 per cent) for 2017.

The company uses the standard model for solvency calculations.

## RESPONSIBILITY

### SUSTAINABILITY

Storebrand Group has worked systematically and purposefully sustainability in nearly 20 years. Sustainability work had its origins in asset management, where sustainability today is part of the mainstay of Storebrand's investment strategy.

During 2016 we established our driving force. Our driving force is about what Storebrand stands for. We create confidence today and a future to look forward to. Our mission describes what we strive for every day: a safe and sustainable future of economic freedom to experience what you want. We will ensure that our customers receive a future to look forward to. We will do this by thinking long term, show that this sustainability is the way to progress and constantly putting the customer's needs first.

Storebrand base their work on sustainability and sustainable investments in global standards for environmental and human rights. We also support UN conventions and guidelines, and has signed the UN Principles for Responsible Investment (UNPRI) and the UN Principles for Sustainable Insurance (PSI).

Sustainability is integral to everything we do and are founded in 10 clear policies for the Group. The Group has published environmental reports since 1995 and sustainability reports since 1999 and is today an integral part of the annual report for Storebrand ASA. The reports follow GRI 4's reporting guidelines.

## **ETHICS AND TRUST**

Trust is the lifeblood of Storebrand. The company requires that its employees must maintain high ethical standards. Storebrand also has ethical rules that are an essential tool of everyday life, and every year they are followed up with training and research. Management teams at every level in the Group discuss ethical dilemmas and go through the regulations at least once a year. Group rules regarding anti-corruption, whistleblowing and combating internal fraud are contained in the Ethical rules and applies to all employees and consultants working for Storebrand.

## **ENVIRONMENT**

The company works purposefully to reduce its impact on the environment, both through its own operations, investments, procurement and property management. The emissions we still have, through travel and energy compensated through the purchase of verified carbon offsets. Storebrand Group sets strict environmental standards for suppliers and the companies it invests in.

## **PERSONNEL, ORGANIZATION AND GOVERNING BODIES**

At the end of the year there were 31 employees, compared with 33 at the beginning of the year. Three persons are employed at the branch in Sweden. The share of women at the company is 74 per cent (75 per cent). The average age is 40 years and average length of service is 9 years.

## **DIVERSITY**

Storebrand is committed to enhancing the development and have an equal distribution between women and men in all areas and levels of the company. In 2017, 57 percent of the company's board consists of women. The share of women in senior management is 50 per cent.

Like the rest of society, the company has evolved towards increased cultural diversity. The company strives equal treatment and equal opportunities in all internal and external recruitment and development processes. The headquarters is a universally designed building.

## **COMPETENCE**

High competence is one of Storebrand's most important success factors, and provides the basis for renewed growth. In Storebrand expertise is synonymous with the ability of each individual employee to perform and handle certain tasks and situations. This capability is built up of knowledge and experience, skills, motivation and personality.

In Storebrand, all employees have the opportunity to develop in line with the company's needs. In 2017 the company focused on that the biggest and most important part of human resource development happens through facilitating development in their daily work. Skills development should take place by the employees are given challenging tasks in his position, and that they get the opportunity to develop new requirements and tasks.

## **WORKING ENVIRONMENT AND SICK LEAVE**

Storebrand has worked systematically for several years to prevent sick leave, and has placed great emphasis on health and satisfaction. The company had a sick leave rate in 2017 of 7.8 per cent, which are an increase of 2.4 percentage points compared with the previous year. Storebrand has been an including workplace enterprise since 2002, and leaders have over the years established good practices related to monitoring employees during illness. Storebrand has its own health clinic, which made a positive impact on reducing the group's sick leave figures. All managers must take mandatory safety courses where monitoring of disease is part of the learning process. Employees may exercise at a dedicated sports facility during working hours, and the sports club has administrative responsibility for activities at the facility.

No injuries to people, property damage, or accidents of significance were reported at Storebrand in 2017.

## **BOARD AND MANAGEMENT CHANGES**

Heidi Skaaret and Thomas Schöllkopf has entered the company board in 2017. There has been no change in management during 2017.

## **PROSPECTS FOR THE FUTURE**

Storebrand Helseforsikring is a major actor in the health insurance market, and has established a market-leading position in high-quality treatment agreements. The market is still growing but is characterized by high competition intensity, increased price pressure and increased frequency of claims payments. Storebrand Helseforsikring has a competitive advantage due to the quality of claims settlement, unlimited liability period, a comprehensive national and international network of high-quality hospitals, and agreements with specialist clinics, and owners with extensive industry experience.

At the end of the year, Storebrand Helseforsikring's total customer base was 136,000 customers (135,000). In 2017, the most important sales channels in Norway were Storebrand's distribution network and brokers. The most important distribution channels in Sweden are SPP, Handelsbanken and brokered channels.

Both the retail and the corporate markets for health insurance are deemed to be profitable. Greater pressure on margins means that one of the main challenges in the future will be to implement solutions that support cost-efficient and profitable operation, and which further strengthen the growth in volume. Storebrand Helseforsikring wants to meet the increased competition in the market with market-adapted products at the right price and level of quality for customers. The market is expected to grow at the present rate for both corporate and privately-paid health insurance.

The board wishes to thank the company's customers for their constant feedback regarding improvements to the company's processes, other business contacts, and the employees for a good collaboration in 2017.

#### ALLOCATION OF PROFIT FOR THE YEAR

The 2017 result for Storebrand Helseforsikring AS was NOK 80.0 million (NOK 72.9 million).

In the Board's opinion, the company's equity is satisfactory and reasonable in view of the company's business activities.

The Board proposes to the General Meeting the following allocation of profit (amounts in NOK million):

(NOK mill.)	2017
Transferred to guarantee reserve	0.8
Allocated to dividend	78.7
Transferred from other equity	0.5
<b>Total</b>	<b>80.0</b>

Oslo, 7 March 2018

The Board of Storebrand Helseforsikring AS

Heidi Skaaret  
Chairman

Thomas Schöllkopf (sign.)

Michaela Bruneheim (sign.)

Andrew Kielty (sign.)

Jostein Christian Dalland (sign.)

Anja Berner (sign.)

Therese Barski (sign.)

Bjarke Thorøe (sign.)  
CEO

# Storebrand Helseforsikring AS

## Statement of Comprehensive Income

1 JANUARY - 31 DECEMBER

NOK thousand	Note	2017	2016
<b>TECHNICAL ACCOUNTS</b>			
<b>PREMIUMS</b>			
Gross premiums earned		651,560	616,687
- Reinsurers' share		-1,708	-1,664
<b>Premium income for own account</b>	10.12	<b>649,852</b>	<b>615,023</b>
Other insurance related income		44	77
<b>CLAIMS EXPENSES</b>			
Incurred claims gross		-439,684	-424,985
- Reinsurers' share		55	335
<b>Claims expenses for own account</b>	5.12	<b>-439,629</b>	<b>-424,650</b>
<b>INSURANCE RELATED OPERATING COSTS</b>			
Sales costs		-46,293	-43,622
Insurance related administration costs		-66,253	-56,202
<b>Insurance related operating costs for own account</b>	13,14,15,16	<b>-112,547</b>	<b>-99,824</b>
<b>Technical profit</b>		<b>97,720</b>	<b>90,625</b>
<b>NON-TECHNICAL ACCOUNTS</b>			
<b>NET INCOME FROM FINANCIAL ASSETS</b>			
Interest and dividend etc from financial assets		11,396	8,216
Change in value on investments		-2,325	103
Realised gain and loss on investments		3,347	-8,944
Costs associated with administration of investments, including interest expense		-502	-495
<b>Net income from investments</b>	11	<b>11,917</b>	<b>-1,120</b>
Other income		10,202	7,775
Other costs		-14,132	-9
<b>Non-technical profit</b>		<b>7,987</b>	<b>6,646</b>
<b>Pre tax profit</b>		<b>105,707</b>	<b>97,271</b>
Tax	17	-27,033	-24,892
<b>Profit/loss for the year</b>		<b>78,674</b>	<b>72,380</b>
<b>Other result elements:</b>			
Change in pension experience adjustments		1,765	741
Tax on other comprehensive income	17	-441	-185
<b>Comprehensive income</b>		<b>79,998</b>	<b>72,935</b>

# Storebrand Helseforsikring AS

## Statement of financial position

### 31 DECEMBER

NOK thousand	Note	2017	2016
<b>ASSETS</b>			
Intangible assets	18	15,122	11,824
<b>Total intangible assets</b>		<b>15,122</b>	<b>11,824</b>
FAIR VALUE FINANCIAL INSTRUMENTS			
Bonds and other securities - fixed yield	22	505,117	497,037
Financial derivatives	23	1,474	2,283
<b>Total fair value financial instruments</b>	8,9,20	<b>506,591</b>	<b>499,319</b>
RECEIVABLES			
Receivables due from policyholders	25	149,606	146,079
Other receivables		19,393	5,939
<b>Total receivables</b>	20,21	<b>168,999</b>	<b>152,018</b>
OTHER ASSETS			
Fixed assets	19	84	288
Cash and cash equivalents	8,20	42,313	21,439
Pension assets	14	43	
<b>Total other assets</b>		<b>42,440</b>	<b>21,726</b>
Prepaid costs and accrued income		174	420
<b>Total prepaid costs and accrued income</b>	21	<b>174</b>	<b>420</b>
<b>Total assets</b>		<b>733,327</b>	<b>685,307</b>

# Storebrand Helseforsikring AS

## Statement of financial position

31 DECEMBER

NOK thousand	Note	2017	2016
<b>EQUITY CAPITAL AND LIABILITIES</b>			
PAID IN CAPITAL			
Share capital		33,000	33,000
Share premium reserve		122,000	122,000
<b>Total paid in capital</b>	27	<b>155,000</b>	<b>155,000</b>
RETAINED EARNINGS			
Allocation to guarantee scheme		13,041	12,237
Other retained earnings		75,753	75,234
<b>Total retained earnings</b>	27	<b>88,795</b>	<b>87,471</b>
GROSS INSURANCE LIABILITIES			
Reserve for unearned premiums gross		252,371	226,364
Claims reserve gross	5	72,398	73,344
<b>Total insurance liabilities gross</b>	25	<b>324,769</b>	299,707
RESERVES FOR LIABILITIES			
Pension liabilities	14		1,683
Period tax liabilities	17	30,814	19,549
Deferred tax	17	21,980	22,044
<b>Total reserves for liabilities</b>		<b>52,794</b>	<b>43,276</b>
DEBT			
Due in respect of direct insurance	25	10,802	11,812
Allocation to dividends	29	78,674	72,379
Other debt	26	10,543	5,122
Debt to related parties	29	219	356
<b>Total debt</b>	20	<b>100,238</b>	<b>89,669</b>
Accrued costs and deferred income		11,730	10,184
<b>Total accrued costs and deferred income</b>	20	<b>11,730</b>	<b>10,184</b>
<b>Total equity capital and liabilities</b>		<b>733,327</b>	<b>685,307</b>

Oslo, 7 March 2018

The Board of Storebrand Helseforsikring AS

Heidi Skaaret (sign.)  
Chairman

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Therese Barski (sign.)

Bjarke Thorøe (sign.)  
CEO



# Storebrand Helseforsikring AS

## Cash flow statement

1 JANUARY - 31 DECEMBER

NOK thousand	2017	2016
<b>CASH FLOW FROM OPERATIONAL ACTIVITIES</b>		
Paid-in premiums gross insurance	671,322	614,834
Paid-out claims gross insurance	-440,574	-425,596
Tax payable for the period	-16,273	-12,360
Net receipts/payments operations	-128,168	-103,103
<b>Net cash flow from operational activities before financial assets</b>	<b>86,307</b>	<b>73,775</b>
Net receipts/payments - financial assets	15,350	-56,984
<b>Net cash flow from financial assets</b>	<b>15,350</b>	<b>-56,984</b>
<b>Net cash flow from operational activities</b>	<b>101,656</b>	<b>16,791</b>
<b>CASH FLOW FROM INVESTMENT ACTIVITIES</b>		
Net receipts/payments - sale/purchase of fixed assets	-8,403	-5,608
<b>Net cash flow from investment activities</b>	<b>-8,403</b>	<b>-5,608</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>		
Dividends paid	-72,379	-23,097
<b>Net cash flow from financing activities</b>	<b>-72,379</b>	<b>-23,097</b>
Net cash flow for the period	20,874	-11,914
Net movement in cash and cash equivalent assets	20,874	-11,914
Cash and cash equivalent assets at start of the period	21,439	33,352
<b>Cash and cash equivalent assets at the end of the periode</b>	<b>42,313</b>	<b>21,439</b>

# Storebrand Helseforsikring AS

## Statement of change in equity

NOK thousand	Share capital	Share premium reserve	Total paid in capital	Guarantee scheme	Other equity	Total retained earnings	Total equity
<b>Equity 01.01.16</b>	33,000	122,000	155,000	11,044	75,870	86,915	241,915
Profit					72,380	72,380	72,380
Change in guarantee reserve				1,193	-1,193	0	0
Change in pension experience adjustments					741	741	741
Tax on other comprehensive income					-185	-185	-185
Share dividend					-72,379	-72,379	-72,379
<b>Equity 31.12.16</b>	<b>33,000</b>	<b>122,000</b>	<b>155,000</b>	<b>12,237</b>	<b>75,234</b>	<b>87,471</b>	<b>242,471</b>
Profit					78,674	78,674	78,674
Change in guarantee reserve				804	-804	0	0
Change in pension experience adjustments					1,765	1,765	1,765
Tax on other comprehensive income					-441	-441	-441
Share dividend					-78,674	-78,674	-78,674
<b>Equity 31.12.17</b>	<b>33,000</b>	<b>122,000</b>	<b>155,000</b>	<b>13,041</b>	<b>75,753</b>	<b>88,795</b>	<b>243,795</b>

### SHAREHOLDERS:

NOK thousand	Number of shares	Nominal value	Share capital
Storebrand ASA	16,500	1	16,500
Munich Health Holding AG	16,500	1	16,500
<b>Total share capital</b>	<b>33,000</b>		<b>33,000</b>

# Notes

## Storebrand Helseforsikring AS

### Note 01 | Accounting principles

The annual accounts have been prepared in accordance with the Norwegian Regulations on Financial Statements for General Insurance Companies which is in accordance with international accounting principles (IFRS), but with some adjustments.

#### 1 - CHANGES IN ACCOUNTING PRINCIPLES

New accounting standards that have a significant impact on the financial statements have not been implemented in 2017.

#### 2 - USE OF ESTIMATES IN PREPARING THE FINANCIAL STATEMENTS

In preparing the accounts, management must make assumptions and estimates which affect the recognized value of assets, liabilities, revenue and costs and also the notes concerning conditional liabilities. Actual amounts may differ from these estimates. See note 2 for further information about this.

#### 3 - FINANCIAL INSTRUMENTS - GENERAL POLICIES AND DEFINITIONS

##### Recognition and derecognition

Financial assets and liabilities are recognized in the statement of financial position from such time Storebrand Helseforsikring becomes party to the instrument's contractual terms and conditions. Normal purchases and sales of financial instruments are recorded on the transaction date. When a financial asset or a financial liability is initially recognized in the financial statements, it is valued at fair value. Initial recognition includes transaction costs directly related to the acquisition or issue of the financial asset or the financial liability if it is not a financial asset or a financial liability at fair value through profit or loss.

Financial assets are derecognized when the contractual right to the cash flow from the financial asset expires, or when the company transfers the financial asset to another party in a transaction by which all, or virtually all, the risk and reward associated with ownership of the asset is transferred.

Financial liabilities are derecognized in the statement of financial position when they cease to exist, i.e. once the contractual liability has been fulfilled, cancelled or has expired.

##### Definition of amortized cost

Subsequent to initial recognition, financial liabilities not at fair value in profit or loss, are measured at amortised cost using the effective interest method. When calculating the effective interest rate, cash flows and all contractual terms of the financial instrument are taken into consideration (for example early repayment, call options and equivalent options). The calculation includes all fees and margins paid or received between parties to the contract that are an integral part of the effective interest rate, transaction costs and all other premiums or discounts.

##### Definition of fair value

If the market for a financial instrument is not active, fair value is determined using recognized valuation methods. Valuation methods include the use of recent arm's length market transactions between knowledgeable and independent parties where available, reference to the current fair value of another instrument that is substantially the same, discounted cash flow analysis and option pricing models. If there is a valuation technique commonly used by market participants to price the instrument and this method has proved to provide reliable estimates of prices obtained in actual market transactions, this method will be used.

The company has mainly invested in bonds measured at fair value with changes in value recognized in the income statement.

The company has also invested in derivatives. Derivatives are measured continuously at fair value through profit and loss.

##### Loans and receivables

Loans and receivables are non-derivative financial assets with payments that are fixed or determinable and which are not quoted in an active market, except those that the entity intends to sell immediately or in the short term that are classified as held for turnover, and those that the company initial recognition designates as at fair value through profit.

Loans and receivables are carried at amortized cost using the effective interest method.

### Financial liabilities

Subsequent to initial recognition, all financial liabilities are measured at amortized cost using an effective interest method.

## 4 - ACCOUNTING FOR THE INSURANCE BUSINESS

Storebrand Helseforsikring's insurance contracts are calculated in accordance with the Act on Insurance Activity and associated regulations and accounted for in accordance with the Norwegian Regulations on Financial Statements for General Insurance Companies. Under the Act on Insurance Activity, insurance-related provisions must be sound.

Insurance premiums are recorded as income according to the insurance period. Costs related to claims are recognised when the claims occur.

### 4.1 - Unearned premiums (premium reserve)

The reserve for unearned premiums for own account applies to continuing contracts which are in force at the balance-sheet date. Accrued entitlements are calculated on a pro rata basis and without any deduction for costs.

### 4.2 - Claims reserve

The claims reserve is intended to cover anticipated payment of claims which have been incurred but not settled.

Gross claims provision in Storebrand Helseforsikring is equal to the sum of three terms:

1. Estimated cost for claims incurred but not settled claims (IBNS)
2. Estimated cost for claims incurred but not enough reported claims (IBNER)
3. Indirect settlement costs (Unallocated loss adjustment expenses, ULAE)

IBNS are calculated for groups of policies with similar risk, based on a modified version of reservation model Bornhuetter Ferguson, which allows seasonal variations in damage costs during the year. IBNER is based on expert assessment, and is an element used to strengthen the claims provisions in lines of business where model estimate for IBNS underestimates the company's commitment. ULAE calculated as a factor of the loss provision in general.

Gross claims provision in the financial statements are not discounted.

### 4.5 - Guarantee reserve

A required provision for non-life insurance companies. The reserve is intended to help ensure that the insured obtains settlement in relation to policies entered. The reserve is included in retained earnings. The guarantee applies only to Norwegian business and therefore not calculated guarantee reserve of the store in the Swedish branch.

## 5 - PENSION LIABILITIES FOR OWN EMPLOYEES

Storebrand has country-specific pension schemes for its employees. The schemes are recognised in the accounts in accordance with IAS 19. In Norway, the pension scheme from 1 January 2015 changed from a defined benefit to a defined contribution scheme. The effect of this change was recognised in the accounts as at 31 December 2014.

Storebrand is a member of the Norwegian contractual early retirement (AFP) pension scheme. The Norwegian AFP scheme is regarded as a defined-benefit scheme, but there is insufficient quantitative information to be able to estimate reliable accounting obligations and costs.

### Defined-benefit scheme

Pension costs and pension obligations for defined-benefit pension schemes are determined using a linear accrual formula and expected final salary as the basis for the entitlements, based on assumptions about the discount rate, future salary increases, pensions and National Insurance benefits, future returns on pension plan assets as well as actuarial estimates of mortality, disability and voluntary early leavers. The net pension cost for the period comprises the total of the accrued future pension entitlements during the period, the interest cost on the calculated pension liability and the expected return on pension plan assets.

Actuarial gains and losses and the effects of changes in assumptions are recognised in total comprehensive income in the income statement for the period in which they occur. The company has insured and uninsured pension schemes. The insured scheme

in Norway is managed by the Group. Employees who resign before reaching retirement age or leave the scheme will be issued ordinary paid-up policies. The paid-up policies that are included in technical insurance reserves are measured in accordance with the accounting standard IFRS 4.

#### **Defined-contribution scheme**

The defined contribution pension scheme involves the company in paying an annual contribution to the employees' collective pension savings. The future pension will depend upon the size of the contribution and the annual return on the pension savings. The Group does not have any further work-related obligations after the annual contribution has been paid. No provisions are made for ongoing pension liabilities for these types of schemes. Defined-contribution pension schemes are recognised directly in the financial statements.

### **6 - INTANGIBLE ASSETS**

Intangible assets with limited service lives are valued at acquisition cost minus accumulated depreciation and any write-downs. The period and method of depreciation are reviewed annually. New intangible assets are included in the statement of financial position if it can be demonstrated that future economic benefits attributable to the asset are likely to accrue to the company. It must also be possible to estimate the cost price of the asset in a reliable manner. The need for write-downs is assessed when there are indications of a fall in value. Otherwise write-downs of intangible assets and reversals of write-downs are dealt with in the same way as described for tangible fixed assets.

### **7 - TANGIBLE FIXED ASSETS**

The company's tangible fixed assets consist of equipment and fixtures and fittings.

Equipment and fixtures and fittings are valued at acquisition cost minus less depreciation and any write-downs. There are assessed for impairment if there are indications of impairment. At each reporting date are measured for possible reversal of the impairment of non-financial assets.

### **8 - TAX**

The tax cost in the income statement consists of tax payable for the accounting year and changes in deferred tax. Tax is recognized in the income statement, except when it relates to items that are recognized directly against equity. Deferred tax and deferred tax assets are calculated on the differences between accounting and tax values of assets and liabilities. Deferred tax assets are recognized in the statement of financial position where it is considered likely that the company will have sufficient taxable profit in the future to make use of the tax asset.

It is not calculated deferred tax on the technical provisions in equity in accordance with the Norwegian Regulations on Financial Statements etc. for Insurance Companies § 3-4 Deferred tax.

#### **Finance Tax**

In connection with the state budget for 2017 it was adopted a financial tax with two elements:

- Finance Tax on wages. This is set to 5 percent and will follow the rules for payroll tax
- The tax rate on ordinary income for enterprises covered by the financial tax will remain at the 2016 level (25 percent), while the rest will be reduced to 23 percent from 1. January 2018 from 24 percent in 2017

Finance The tax applies from the fiscal year 2017.

Storebrand Helseforsikring is included by the financial tax. Upon recognition of deferred tax assets / liabilities are therefore used corporate tax rate of 25 percent.

## 9 – FOREIGN CURRENCY

Figures for the Swedish branch are converted to Norwegian kroner by recalculating the income statement using the average exchange rate for the year in question and by converting the balance-sheet using the exchange rate at the end of the financial year. Any difference arising from the conversion is reflected in the ordinary profit.

### Note 02 | Important accounting estimates and judgments

In preparing the financial statements the management is required to make judgments, estimates and assumptions of uncertain amounts. The estimates and underlying assumptions are reviewed on an ongoing basis and are based on historical experience and expectations of future events and represent the management's best judgment at the time the financial statements were prepared. Actual results may differ from these estimates.

The company's critical estimates and judgments that could result in material adjustment of recognised amounts are the claim reserve to cover expected payments of claims incurred but not yet settled.

### Note 03 | Risk management and internal control

Storebrand Helseforsikring's income and performance are dependent on external factors that are associated with uncertainty. The most important external risk factors are the developments in the financial markets and the occurring of major damages. Certain internal operational factors can also result in losses, e.g. errors linked to the underwriting or payment of claims.

Continuous monitoring and active risk management are therefore core areas of the company's activities and organization. The basis for risk management is laid down in the Board's annual review of the strategy and planning process, which sets the risk appetite, risk targets and overriding risk limits for the operations. In the company, responsibility for risk management and internal control is an integral part of management responsibility.

#### **ORGANISATION OF RISK MANAGEMENT**

The company's organization of the responsibility for risk management follows a model based on three lines of defence.

The boards of directors have the overall responsibility for limiting and following up the risks associated with the activities. The boards set annual limits and guidelines for risk-taking in the company, receive reports on the actual risk levels, and perform a forward-looking assessment of the risk situation.

Managers at all levels in the company are responsible for risk management within their own area of responsibility. Good risk management requires targeted work on objectives, strategies and action plans, identification and assessment of risks, documentation of processes and routines, prioritization and implementation of improvement measures, and good communication, information and reporting.

#### **INDEPENDENT CONTROL FUNCTIONS**

The board of the company are responsible for ensuring that independent control functions are in place for risk management within the unit (Chief Risk Officer), for compliance with the regulations, that the insurance liabilities are calculated correctly (Actuary). The independent control functions are organised directly under the companies' managing director and report to the company's board. Storebrand Helseforsikring buys these services on an equal basis with the wholly owned subsidiaries of Storebrand ASA.

The internal audit shall provide the boards with confirmation concerning the appropriateness and effectiveness of the company's risk management, including how well the various lines of defence are working.

## Note 04 | Operational risk

The assessment of operational risks is linked to the ability to achieve targets and to implement plans. Operational risk is defined as the risk of financial losses or reduced reputation due to inadequate or the failure of internal processes, control routines, systems, human error or external incidents.

Operational risk is minimized by an effective system of internal control with clear procedures, clear descriptions of responsibilities and documented mandates. Risks are monitored through management risk review with documentation of risks, measures and follow-up of events. In addition, we have the independent control with the internal audits projects approved by the board.

Storebrand's IT systems are vital for operations as well as complete, accurate and reliable financial reporting. Errors and disruptions could affect operations and affect both customers and shareholders trust. In worst case, incidents lead to sanctions from regulators.

Storebrand's IT platform is characterized by complexity and integration between various business systems and public systems. The operation of the IT systems is largely outsourced to various service providers. There is established a management model with close monitoring of suppliers and internal control activities in order to reduce the risk associated with IT systems' development, management, operation and information security. Insurance platform is based on purchased standard systems operated and monitored through outsourcing agreements.

## Note 05 | Insurance risk

Insurance risk is about protecting oneself against financial loss when events occur. In other words, insurance involves a sharing of risk between many policyholders where the risk reflects probability and impact. For Storebrand Helseforsikring most insurance risk will be associated with developments in the cost of medical treatment which has a direct effect on the company's claims costs. To reduce this risk, agreements have been entered with the largest health services providers with which the company has working relationships. Storebrand Helseforsikring has also entered into a reinsurance agreement with Munich Re, which is the company's reinsurer, to offset the effect of large claims. The company has "excess of loss" protection for 80 per cent of all claims paid above NOK 500,000 per person per year.

### DEVELOPMENT IN INSURANCE CLAIM PAYMENT:

NOK thousand	2012	2013	2014	2015	2016	2017	Total
Calculated gross cost of claims							
At end of the policy year	241,365	309,355	317,007	392,269	394,883	418,405	
- one year later	236,729	308,911	317,198	374,124	378,548		
- two years later	236,617	308,666	316,401	373,702			
- three years later	236,644	308,116	316,298				
- four years later	235,807	308,036					
- five years later	235,802						
Calculated amount 31.12							
Total disbursed to present	235,788	308,003	316,162	373,369	377,282	356,406	1,967,011
Claims reserve <sup>1)</sup>	13	33	136	333	1,266	61,998	63,779
Claims reserve for claims from prior years (before 2011)							8
<b>Total trend in claims disbursed</b>							<b>63,787</b>

1) Excluding claims handling costs

Note  
06

## Financial market risk

Market risk is the risk of incurring losses on open positions in financial instruments due to changes in market variables and/or market conditions within a specified time horizon. Therefore, market risk is the risk of price changes in the financial markets, including changes in interest rates, and in the currency, equity, property or commodity markets, affecting the value of the company's financial instruments. Storebrand continuously monitors market risk using a range of evaluation methods. The potential for losses in the investment portfolio on a one-year horizon is calculated and the portfolios are stress tested pursuant to the statutorily defined stress tests as well as internal models.

Storebrand Helseforsikring's portfolio consists of interest-bearing investments, and is therefore mainly exposed to changes to the interest rate markets. The duration of the portfolio is 0.6. The low duration, together with active follow-up of the portfolio's credit risk means that the exposure to market risk is deemed to be low.

Note  
07

## Liquidity risk

Liquidity risk is the risk that the company will not have sufficient liquidity to meet its payment obligations when they fall due, or that the company will not be able to sell securities at acceptable prices. Storebrand Helseforsikring's insurance liabilities are usually known long before they fall due, but a solid liquidity buffer is still important for withstanding unforeseen events.

At the same time company-specific liquidity strategies have been drawn up in line with statutory requirements. These strategies specify limits and measures for ensuring good liquidity and a minimum allocation to assets that can be sold at short notice. The strategy defines limits for allocations to various types of asset and means that Storebrand Helseforsikring generally has money market investments which can be sold if necessary.

Note  
08

## Credit risk

Storebrand has risk of loss associated with a counterparty not meet their debt obligations. The risks include losses related to lack of contractual non-performance by counterparties to derivative financial instruments.

Maximum limits for credit exposure to individual debtors and for overall credit exposure within rating categories are set by the Board. Particular attention is paid to diversification of credit exposure to avoid concentrating credit risk on any particular debtors or sectors. Changes in the credit rating of debtors are monitored and followed up.

### CREDIT RISK BY COUNTERPARTY

#### Bonds and other fixed-income securities at fair value

#### Category of issuer or guarantor

NOK thousand	AAA Fair value	AA Fair value	A Fair value	BBB Fair value	Total Fair value
Government and government guaranteed bonds	17,577	121,717			139,294
Financial and corporate bonds			144,310	196,349	340,659
Asset backed securities	25,164				25,164
<b>Total interest-bearing securities 2017</b>	<b>42,741</b>	<b>121,717</b>	<b>144,310</b>	<b>196,349</b>	<b>505,117</b>
Total interest-bearing securities 2016	5,008	219,131	147,321	125,578	497,037



## COUNTERPARTIES

NOK thousand	AAA Fair value	AA Fair value	A Fair value	BBB Fair value	Total Fair value
Derivatives			1,474		1,474
Of which derivatives in bond fund managed by Storebrand					0
<b>Total excluding derivatives in bond fund 2017</b>			<b>1,474</b>		<b>1,474</b>
Total excluding derivatives in bond fund 2016		2,283			2,283
<b>Bank deposit 2017</b>		<b>42,313</b>			<b>42,313</b>
Bank deposit 2016		3,105	18,334		21,439

Rating classes are based on Standard & Poor's ratings.

### Note 09

## Valuation of financial instruments at fair value

The company buys the asset management services from Storebrand Asset Management ASA, and it conducted a comprehensive process to ensure that financial instruments are valued as closely as possible to their market value. Publicly listed financial instruments are valued on the basis of the official closing price on stock exchanges, supplied by Reuters and Bloomberg. Bonds are generally valued based on prices obtained from Reuters and Bloomberg. Bonds that are not regularly quoted will normally be valued using recognised theoretical models. The latter is particularly applicable to bonds denominated in Norwegian kroner. Discount rates composed of the swap rates plus a credit premium is used as a basis for these types of valuations. The credit premium will often be specific to the issuer, and will normally be based on a consensus of credit spreads quoted by a selected brokerage firm.

Unlisted derivatives, including primarily interest rate and foreign exchange instruments, are also valued theoretically. Money market rates, swap rates, exchange rates and volatilities that form the basis for valuations are supplied by Reuters and Bloomberg.

The Investment Manager continuously performs checks to ensure the quality of market data obtained from external sources. Such checks involve comparing multiple sources and checking and assessing the reasonableness of abnormal changes.

The Investment Manager categorises financial instruments valued at fair value on three different levels, which are described in more detail below. The levels express the differing degrees of liquidity and different measurement methods used. The company has established valuation models to gather information from a wide range of well-informed sources with a view to minimising the uncertainty of valuations.

### LEVEL 1: FINANCIAL INSTRUMENTS VALUED ON THE BASIS OF QUOTED PRICES FOR IDENTICAL ASSETS IN ACTIVE MARKETS.

Bonds, certificates or equivalent instruments issued by national governments are generally classified as level 1. The Company has no such investments.

### LEVEL 2: FINANCIAL INSTRUMENTS VALUED ON THE BASIS OF OBSERVABLE MARKET INFORMATION NOT COVERED BY LEVEL 1.

This category encompasses financial instruments that are valued based on market information that can be directly observable or indirectly observable. Market information that is indirectly observable means that the prices can be derived from observable related markets. Level 2 includes shares or equivalent equity instruments for which market prices are available, but where the volume of transactions is too limited to fulfil the criteria in level 1. Shares in this level will normally have been traded during the last month. Bonds and equivalent instruments are generally classified in this level.

The company's investments are primarily in this category.

### LEVEL 3: FINANCIAL INSTRUMENTS VALUED ON THE BASIS OF INFORMATION THAT IS NOT OBSERVABLE IN ACCORDANCE WITH LEVEL 2.

The Company has no such investments.

NOK thousand	Quoted prices (level 1)	Observable assumptions (level 2)	Non-observable assumptions (level 3)	2017	2016
<b>Bonds and other fixed income securities</b>					
- Government and Government guaranteed bonds		139,294		139,294	219,131
- Credit bonds		340,659		340,659	272,898
- Mortgage and asset backed bonds		25,164		25,164	5,008
<b>Total bonds and other fixed income securities 2017</b>		<b>505,117</b>		<b>505,117</b>	
Total bonds and other fixed income securities 2016		497,037			497,037
<b>Derivatives:</b>					
- Currency derivatives		1,474		1,474	2,283
<b>Total derivatives 2017</b>		<b>1,474</b>		<b>1,474</b>	
Total derivatives 2016		2,283			2,283

Note  
10

Premium income by country

**BREAKDOWN BETWEEN OPERATIONS IN NORWAY AND SWEDEN:**

NOK thousand	Norway		Sweden		Total	
	2017	2016	2017	2016	2017	2016
Gross premiums written	306,558	289,631	362,711	338,972	669,269	628,603
Gross premium earned	303,872	290,457	347,688	326,229	651,560	616,687
Reinsurers' share	-1,191	-1,175	-517	-489	-1,708	-1,664
<b>Earned premium for own account</b>	<b>302,681</b>	<b>289,283</b>	<b>347,171</b>	<b>325,740</b>	<b>649,852</b>	<b>615,023</b>

Note  
11

Net income from different classes of financial instruments

NOK thousand	2017	2016
Interest bonds and other fixed-income securities at fair value	11,396	8,216
<b>Total interest income financial assets</b>	<b>11,396</b>	<b>8,216</b>
Revaluation bonds and other fixed-income securities at fair value	-1,516	3,699
Revaluation derivatives	-808	-3,595
<b>Total revaluation on investments</b>	<b>-2,325</b>	<b>103</b>
Profit on bonds and other fixed-income securities at fair value	465	-946
Profits on derivatives	2,883	-7,999
<b>Total gains and losses on financial assets</b>	<b>3,347</b>	<b>-8,944</b>
Management expenditure	-502	-495
<b>Net income from financial assets</b>	<b>11,917</b>	<b>-1,120</b>

Note 12 | Technical result

(NOK tusen)	2017	2016
<b>Gross business</b>		
Written premiums	669,269	628,603
Earned premiums	651,560	616,687
Ceded premiums	-439,684	-424,985
<b>Technical result gross</b>	<b>211,876</b>	<b>191,701</b>
<b>Ceded business</b>		
Earned premiums	-1,708	-1,664
Losses incurred	55	335
<b>Technical result ceded</b>	<b>-1,653</b>	<b>-1,328</b>
<b>For own account</b>		
Earned premiums	649,852	615,023
Losses incurred	-439,629	-424,650
<b>Technical result for own account</b>	<b>210,223</b>	<b>190,373</b>
<b>Losses incurred gross</b>		
Incurred this year	-456,629	-445,582
Incurred in previous years	16,945	20,596
<b>Total for the financial year</b>	<b>-439,684</b>	<b>-424,985</b>

Note 13 | Insurance-related sales and administration costs

NOK thousand	2017	2016
Personnel costs	755	1,002
Commissions	45,219	40,780
Other sales costs	-184	1,344
<b>Total insurance-related sales costs</b>	<b>45,791</b>	<b>43,127</b>
Personell costs	14,561	13,647
Other insurance-related operating costs	52,195	43,051
<b>Total insurance-related operating costs</b>	<b>112,547</b>	<b>99,824</b>

Note  
14

## Pension costs and liabilities

Employees of Storebrand Helseforsikring in Norway have a defined contribution plan for retirement. In a defined contribution plan puts the company of an agreed contribution to a pension account. The future pension depends on the contributions and the return on the pension account. Once contributions have been paid, the company has no further payment obligations related to defined contribution pensions and payments to the pension account are expensed as incurred. It is for regulatory reasons no opportunity to save for salary above 12G in Defined Contribution. Storebrand has for employees with salaries exceeding 12G a pension savings in the savings product Ekstrapensjon.

The defined-contribution scheme has the following components and premiums:

- Saving starts from the first krone of salary
- Savings rate of 7 per cent of salary from 0 to 12 G (the National Insurance basic amount "G" is NOK 93,634 at 31 December 2017)
- In addition 13 per cent of salary between 7.1 and 12 G is saved
- Savings rate in Ekstrapensjon for salary over 12 G is 20 per cent

Employees and former employees who had salaries in excess of 12G until 31 December 2014 were offered a cash redemption option for their accrued rights with payment at the start of 2015. For employees who were a part of the executive management team, these payments were distributed over 5 years.

The company participates in the Joint Scheme for contractual pension AFP. The private pension scheme provides a lifelong supplement to the ordinary pension and is a multi-employer scheme pension scheme, but there is not provided reliable information for recognizing liabilities on the balance sheet. The scheme will be financed through annual premium as a percentage of salary between 1 and 7.1G, and premium rate in 2017 was 2.5 %. The employees who were born before 1 January 1956 may choose to take early retirement or retire at 65 years of age and receive an operating pension entity until age 67. Employees can choose to withdraw from the AFP scheme from the age of 62 and continue to remain in employment.

Employees who were on sick leave and partial disability of the transition to defined contribution, contained still in the benefit plan. There are also pension obligations for defined benefit plan relating to operating pensions for certain former employees.

### RECONCILIATION OF PENSION ASSETS AND LIABILITIES IN THE STATEMENT OF FINANCIAL POSITION

NOK thousand	2017	2016
Present value of insured pension benefit liabilities	77	2,543
Pension assets as fair value	-120	-860
<b>Net pension liability/surplus for the insured schemes</b>		<b>1,683</b>
Present value of the uninsured pension liabilities	-43	
<b>Net pension liabilities in the statement of financial position</b>	<b>-43</b>	<b>1,683</b>

Provision for employment taxes are included in the gross obligation.

### BOOKED IN THE STATEMENT OF FINANCIAL POSITION

NOK thousand	2017	2016
Pension assets	-43	
Pension liabilities		1,683

#### CHANGES IN THE NET DEFINED BENEFIT PENSION LIABILITY IN THE PERIOD

NOK thousand	2017	2016
Net pension liability at 01.01.	2,508	4,513
Net pension cost recognised in the period		266
Interest on pension liabilities	57	108
Experience adjustments	-2,398	-735
Pension paid	-125	
Changes to pension scheme		-1,141
Pension liabilities additions/disposals and currency adjustments		-415
Payroll tax of employer contribution, assets		-89
<b>Net pension liability at 31.12.</b>	<b>42</b>	<b>2,508</b>

#### CHANGES IN THE FAIR VALUE OF PENSION ASSETS IN THE PERIOD

NOK thousand	2017	2016
Fair value of pension assets at 01.01	825	593
Expected return	18	10
Experience adjustments	-633	7
Premium paid		719
Pension paid	-125	
Pension liabilities additions/disposals and currency adjustments		-415
Payroll tax of employer contribution, assets		-89
<b>Net pension assets at 31.12</b>	<b>85</b>	<b>825</b>

Expected premium payments (contributions) in 2018	4
Expected premium payments (defined benefit) in 2018	1,766
Expected AFP early retirement scheme payments in 2018	356

#### PENSION ASSETS ARE BASED ON THE FINANCIAL ASSETS HELD BY STOREBRAND LIFE INSURANCE COMPOSED AT 31.12:

	2017	2016
Real estate	12%	15%
Bonds at amortised cost	32%	40%
Mortgage loans and other loans	12%	6%
Equities and units	15%	12%
Bonds	27%	27%
<b>Total</b>	<b>100%</b>	<b>100%</b>

The table shows the percentage asset allocation of pension assets at year-end managed by Storebrand Life Insurance.

The book (realised) investment return on assets	4.9 %	6.4 %
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## NET PENSION COST BOOKED TO PROFIT AND LOSS ACCOUNT, SPECIFIED AS FOLLOWS

NOK thousand	2017	2016
Current service cost		266
Net interest cost/expected return	39	98
Changes to pension scheme		-1,141
<b>Total defined benefit pension schemes</b>	<b>39</b>	<b>-778</b>
The period's payment to contribution scheme/AFP		1,703
<b>Net pension cost booked to profit and loss account in the period</b>	<b>39</b>	<b>925</b>

Net pension cost includes national insurance contributions and is included in operating expenses.

## OTHER COMPREHENSIVE INCOME (OCI) IN THE PERIOD

NOK thousand	2017	2016
Loss (profit) – change to the discount rate		
Loss (profit) – change to other financial assumptions		
Loss (profit) – change to the mortality table		
Loss (profit) – change to other demographical assumptions		
Loss (profit) – experienced DBO	-2,398	-735
Loss (profit) – experienced pension funds	633	-24
Investment/administration costs		18
Upper limit pension funds		
<b>Remeasurements loss (gain) in the period</b>	<b>-1,765</b>	<b>-741</b>

## MAIN ASSUMPTIONS USED WHEN CALCULATING NET PENSION LIABILITY AT 31.12.:

	2017	2016
Discount rate	2.6 %	2.3 %
Expected earnings growth	2.3 %	2.0 %
Expected annual increase in social security pensions	2.3 %	2.0 %
Expected annual increase in pensions in payment	0.0 %	0.0 %
Disability table	KU	KU
Mortality table	K2013BE	K2013BE

### FINANCIAL ASSUMPTIONS:

The financial assumptions have been determined on the basis of the regulations in IAS 19. Long-term assumptions such as future inflation, real interest rates, real wage growth and adjustment of the basic amount are subject to a particularly high degree of uncertainty.

It is in Norway using a discount rate determined by reference to covered bonds (OMF). Based on observed market and volumes must be Norwegian covered bond market by Storebrand perception is defined as a deep market.

In determining the economic assumptions, company-specific factors, including increase in direct wages, also will be considered.

### ACTUARIAL ASSUMPTIONS:

In Norway standardised assumptions on rates of mortality and disability as well as other demographic factors are prepared by Finance Norway. With effect from 2014 a new mortality basis, K2013, has been introduced for group pension insurance in life insurance companies and pension funds. Storebrand has used the mortality table K2013BE (best estimate) in the actuarial calculations at 31 December 2017.

## NET PENSION LIABILITY AT 31.12.:

NOK thousand	2017	2016
Discounted current value of defined benefit pension liabilities	77	2,543
Fair value of pension assets	120	860
<b>Deficit/surplus</b>	<b>-43</b>	<b>1,683</b>

### Note 15

## Salary and benefits for executives

Bjarke Thorøe is the Managing Director of Storebrand Helseforsikring AS. He has a bonus arrangement linked to the company's financial performance and his individual contribution. The annual bonus level is NOK 600,000 (100%) and may rise to a maximum of NOK 900,000 (150%).

The Managing Director is a member of Storebrand's pension scheme. At the end of the employment relationship the Managing Director has six months' notice. The company is under no obligation to give the Managing Director any special compensation payment at the end of the employment relationship.

NOK thousand	Ordinary salary	Bonus earned this year <sup>1)</sup>	Other benefits <sup>2)</sup>	Total remuneration for the year	Pension accrued for the year	No. of shares owed <sup>3)</sup>	Loan <sup>4)</sup>
<b>Senior employees</b>							
Bjarke Thorøe	1,786	600	178	2,564	255	500	3,500
<b>Total 2017</b>	<b>1,786</b>	<b>600</b>	<b>178</b>	<b>2,564</b>	<b>255</b>	<b>500</b>	<b>3,500</b>
Total 2016	1,732	780	162	2,495	281		3,500

1) ) Earned bonus at 31.12.17. The annual bonus level is NOK 600,000 (100%) and may rise to a maximum of NOK 900,000 (150%).

2) Comprises company car, telephone, insurance, concessionary interest rate and other taxable benefits.

3) The summary shows the number of shares in Storebrand ASA owned by the individual, as well as his or her close family and companies where the individual exercises significant influence, cf. the Accounting Act, Section 7-26.

4) Loans up to NOK 3.5 million follow ordinary employees' conditions while excess loan amount follows the market rate. From 2018 loan amount following employees' conditions has increased to NOK 7.0 million.

The Company has no obligations towards the Chairman upon termination or change of job. Members of the Board receive no other compensation than remuneration. Company pays directors' liability insurance for its directors.

NOK thousand	Remuneration
Board of Directors	50
<b>Total 2017</b>	<b>50</b>
Total 2016	50

### Note 16

## Auditor's remuneration

NOK thousand	2017			2016
	Total	Norway	Sweden	Total
Statutory audit	479	366	113	333
Tax services				
<b>Total</b>	<b>479</b>	<b>366</b>	<b>113</b>	<b>333</b>

The amounts above is excluding vat.

Note 17 | Tax

**TAX COSTS**

NOK thousand	2017	2016
Payable tax 1)	26,768	23,898
Correction of prior year	770	528
Change in deferred tax	-505	466
<b>Total tax costs</b>	<b>27,033</b>	<b>24,892</b>

**1) PAYABLE TAX IN THE BALANCE SHEET**

NOK thousand	2017	2016
Payable tax in profit and loss account	26,768	23,898
Prepaid taxes	4,046	-4,349
<b>Payable tax in the balance sheet</b>	<b>30,814</b>	<b>19,549</b>

**CALCULATION OF DEFERRED TAX ASSETS AND DEFERRED TAX ON TEMPORARY DIFFERENCES AND LOSSES CARRIED FORWARD**

NOK thousand	2017	2016
<b>Tax increasing temporary differences</b>		
Fixed assets	14	83
Operating assets	768	3,093
Security reserve	87,123	87,123
<b>Total tax increasing temporary differences</b>	<b>87,906</b>	<b>90,300</b>
<b>Tax reducing temporary differences</b>		
Allocations	-29	-442
Accrued pension liabilities	43	-1,683
<b>Total tax reducing temporary differences</b>	<b>14</b>	<b>-2,125</b>
<b>Net deferred tax assets/deferred tax before losses carried forward</b>	<b>87,920</b>	<b>88,175</b>
<b>Temporary differences not eligible for deferred tax</b>		
<b>Net basis for deferred tax/tax assets</b>	<b>87,920</b>	<b>88,175</b>
<b>Net deferred tax asset/liability</b>	<b>21,980</b>	<b>22,044</b>

**RECONCILIATION OF EXPECTED AND ACTUAL TAX CHARGE**

NOK thousand	2017	2016
Ordinary pre-tax profit	105,707	97,271
Expected tax on income at nominal rate	-26,427	-24,318
Tax effect of:		
permanent differences	164	-46
Insurance reserves in equity	-770	-528
<b>Tax charge</b>	<b>-27,033</b>	<b>-24,892</b>
Effective tax rate	26%	26%



Note  
18

## Intangible assets

NOK thousand	IT-systemes	
	2017	2016
Acquisition cost 01.01	70,127	68,633
Additions in the period:		
Purchased separately	8,403	6,420
Scrapped		-4,927
<b>Acquisition cost 31.12</b>	<b>78,530</b>	<b>70,127</b>
Accumulated depreciation & write-downs 01.01	-58,303	-53,304
Writedown		-3,600
Amortisation in the period	-5,105	-5,526
Scrapped		4,127
<b>Accumulated depreciation &amp; write-downs 31.12</b>	<b>-63,407</b>	<b>-58,303</b>
<b>Carrying amount 31.12</b>	<b>15,122</b>	<b>11,824</b>

The intangible assets consist of IT systems. Insurance system F2100 was written down by NOK 3.6 million in 2016 due to evidence of impairment. Residual values are written down over three years with effect from 01.01.2017 since the system is put into run-off from supplier and contract expiration 31.12.2019.

Note  
19

## Tangible fixed assets

NOK thousand	Equipment	Fixtures & fittings	Total	
			2017	2016
<b>Booked value 01.01</b>	2	286	288	495
Additions				
Disposals	-104		-104	
Depreciation	-2	-202	-204	-207
Other changes	104		104	
<b>Booked value 31.12</b>		<b>84</b>	<b>84</b>	<b>288</b>
Acquisition cost opening balance	648	1,967	2,615	2,615
Acquisition cost opening balance	648	1,967	2,615	2,615
Acquisition cost closing balance	648	1,967	2,615	2,615
Accumulated depreciation and write-downs opening balance	647	1,681	2,327	2,120
Accumulated depreciation and write-downs closing balance	648	1,883	2,531	2,327

Depreciation method:	Straight line
Depreciation plan and financial lifetime:	
Equipment	3 years / 4 years
Fixtures & fittings	8 years

Note  
20

Classification of financial assets and liabilities

NOK thousand	Loans and receivables	Fair value, held for sale	Fair value	Total
<b>Financial assets</b>				
Bank deposits	42,313			42,313
Bonds and other fixed-income securities			505,117	505,117
Accounts receivable and other short-term receivables	168,999			168,999
Derivatives		1,474		1,474
<b>Total financial assets 2017</b>	<b>211,312</b>	<b>1,474</b>	<b>505,117</b>	<b>717,903</b>
Total financial assets 2016	173,456		499,319	672,776
<b>Financial liabilities</b>				
Derivatives				
Other current liabilities			111,969	111,969
<b>Total financial liabilities 2017</b>			<b>111,969</b>	<b>111,969</b>
Total financial liabilities 2016			99,854	99,854

Note  
21

Accounts receivable and other short-term receivables

NOK thousand	2017	2016
Accounts receivable	149,606	146,079
Pre-paid commissions	174	420
Other current receivables	19,393	5,939
<b>Carrying amount 31.12</b>	<b>169,173</b>	<b>152,438</b>

AGE DISTRIBUTION FOR ACCOUNTS RECEIVABLE, ETC 31.12 (GROSS)

NOK thousand	2017	2016
Receivables not fallen due	145,980	139,576
Past not distributed	3,626	6,504
Past due 1 - 30 days		
Past due 31 - 60 days		
Past due 61 - 90 days		
Past due > 90 days		
<b>Gross accounts receivable/receivables from reinsurance</b>	<b>149,606</b>	<b>146,079</b>
Provisions for losses 31.12		
<b>Net accounts receivable/receivables from reinsurance</b>	<b>149,606</b>	<b>146,079</b>

## Note 22 | Bonds and other fixed-income securities

NOK thousand	2017 Fair value	2016 Fair value
Government and government guaranteed bonds	139,294	219,131
Corporate bonds	340,659	272,898
Asset backed bonds	25,164	5,008
<b>Total bonds and other fixed-income securities</b>	<b>505,117</b>	<b>497,037</b>
Modified duration	0.60	0.40
Average effective yield	1.28%	1.67%

The effective yield for each security is calculated using the observed market price. Calculated effective yields are weighted to give an average effective yield on the basis of each security's share of the total interest rate sensitivity.

## Note 23 | Derivatives

NOK thousand	Gross nominal volume	Gross booked value fin. assets	Gross booked value fin. Liabilities	Net booked fin. assets/ liabilities	Amounts that can, but are not presented net in the balance sheet		Net amount
					Fin. assets	Fin. liabilities	
Currency derivatives	79,921	1,474					1,474
<b>Total derivatives 2017</b>	<b>79,921</b>	<b>1,474</b>					<b>1,474</b>
Total derivatives 2016	94,751	2,283					2,283

Financial derivative contracts are related to underlying amounts which are not capitalised in the statement of financial position. In order to quantify a derivative position, reference is made to amounts described as the underlying nominal principal, nominal volume, etc. Nominal volume is arrived at differently for different classes of derivatives, and provides some indication of the size of the position and risk the derivative creates. Gross nominal volume principally indicates the size of the exposure, whilst net nominal volume provides some indication of the risk exposure. However nominal volume is not a measure which necessarily provides a comparison of the risk represented by different types of derivatives. Unlike gross nominal volume, the calculation of net nominal volume also takes into account which direction of market risk exposure the instrument represents by differentiating between long (asset) positions and short (liability) positions. A long position in an equity derivative produces a gain in value if the share price increases. For interest rate derivatives, a long position produces a gain if interest rates fall, as is the case for bonds. For currency derivatives, a long position results in a positive change in value if the relevant exchange rate strengthens against the NOK. Figures for average gross nominal volume are based on daily calculations of gross nominal volume.

## Note 24 | Currency exposure

Financial assets and liabilities in foreign currencies NOK thousand	Balance sheet items excl. currency derivatives	Currency derivatives	Net position	
	Net on balance sheet	Net sales	currency	in NOK
SEK	-95,368	80,000	-15,368	-15,353
<b>Total nettoposisjon valuta 2017</b>				<b>-15,353</b>
Total nettoposisjon valuta 2016				16,875

## Note 25 | Technical insurance reserves

NOK thousand	2017	2016
Gross insurance liabilities		
Booked value 01.01	299,707	308,630
Change in premium and claims reserves	15,114	9,050
Exchange rate changes	9,948	-17,973
<b>Booked value 31.12.</b>	<b>324,769</b>	<b>299,707</b>

### ASSETS AND LIABILITIES

NOK thousand	2016	2015
Receivables concerning insurance contracts	149,606	146,079
<b>Total assets</b>	<b>149,606</b>	<b>146,079</b>
Premium reserve	252,371	226,364
Claims reserve	72,398	73,344
- of which IBNS	63,787	64,620
- of which settlement costs	8,611	8,724
Liabilities concerning insurance contracts	10,802	11,812
<b>Total liabilities</b>	<b>335,571</b>	<b>311,519</b>

## Note 26 | Other current liabilities

NOK thousand	2017	2016
Accounts payable	5,992	691
Governmental fees and tax withholdings	3,964	3,867
Other current liabilities	588	565
<b>Carrying amount 31.12</b>	<b>10,543</b>	<b>5,122</b>

## Note 27 | Capital adequacy and solvency

Storebrand Helseforsikring AS is subject to the European solvency regime Solvency II, which was implemented in Norwegian law through Financial Corporations Act and Regulations with effect from 1.1.16.

The solvency margin and the coverage of the minimum capital requirement is the key ratios in Solvency II. Companies that fall below 100% solvency margin will be put under stricter supervision, and it is forbidden to have less capital than the minimum capital requirement.

The solvency margin over is the quotient between the company's solvency margin capital at the company's solvency capital requirements. The solvency margin capital that the company arrived at by first allocating regulatory capital between four groups basis capital and a residual category of supplementary capital in line with solvency II Regulation, then applying rules for how much of each category of capital that can be used. Because Storebrand Helseforsikring AS is only financed with capital belonging to Group 1 without limitations, the company has opportunity to use all his capital in solvency margin calculations. An overview of the company's basis capital is given below.

Solvency is calculated with the standard model under Solvency II, and the distribution of the capital requirement of the different risk modules included is shown below.

## SOLVENCY CAPITAL

NOK thousand	31.12.17		31.12.16	
	Total	Tier 1 Unlimited	Total	Tier 1 Unlimited
Share capital	33,000	33,000	33,000	33,000
Share premium	122,000	122,000	122,000	122,000
Reconciliation reserve	85,378	85,378	79,193	79,193
Deferred tax assets			0	
<b>Total solvency capital</b>	<b>240,378</b>		<b>234,193</b>	
<b>Total solvency capital available to cover the minimum capital requirement</b>	<b>240,378</b>		<b>234,193</b>	

## SOLVENCY CAPITAL REQUIREMENT AND -MARGIN

NOK thousand	31.12.17	31.12.16
Market	34,055	30,208
Counterparty	10,964	1,003
Health	105,855	103,123
Operational	19,547	18,154
Diversification	-28,177	-19,563
Loss Absorbing tax effect	-35,561	-33,231
<b>Total solvency requirement</b>	<b>106,683</b>	<b>99,693</b>
<b>Solvencymargin</b>	<b>225.3%</b>	<b>234.9%</b>
<b>Minimum capital requirement</b>	<b>38,007</b>	<b>35,470</b>
<b>Minimum margin</b>	<b>632.5%</b>	<b>660.2%</b>

## DIFFERENCE PROVISIONS STATUARY ACCOUNTS AND SOLVENCY II BALANCE

NOK thousand	31.12.17	31.12.16
<b>Technical provisions statutory accounts</b>	<b>324,769</b>	<b>299,708</b>
Future premium payments	-148,352	-140,000
Risk margin	7,373	6,000
Expected margin in future premiums	-29,405	-29,000
Discounting	-5,924	
<b>Technical provisions solvency II value</b>	<b>148,462</b>	<b>136,708</b>

Future premium payments on policies in force reduces reserves for solvency, which is based on cash flows. Accounts receivable on the asset side is reduced by the same amount, so that the net assets are not affected.

Risk margin shall ensure that insurance companies can be refinanced in the case of insolvency, and are included only reserves for solvency purposes.

Expected margin in future premiums reduces premium provisions for solvency purposes, because provisions for solvency shall represent the best estimate of the value of the liability.

Future cash flows relating to technical provisions are not discounted because the duration of the cash flows is short. For claims provision, the average duration ca. 3 months.

Note 28 | Number of employees

	2017	2016
Number of employees at 31.12.	31	36
Average number of employees	32	37
Fulltime equivalent positions at 31.12.	30	35
Average number of fulltime equivalents	31	37

Note 29 | Transactions with related parties

Storebrand Helseforsikring is a joint venture company owned by Storebrand ASA (50%) and Munich Health Holding AG (50%).

Transactions with related parties are included among the products and services offered by the companies to external customers. The transactions are entered into on commercial terms. For the Storebrand companies this includes occupational pensions, medical/personal injury insurance, leasing of premises, investment management, purchase and sale of services. Munich Re is Storebrand Helseforsikring's reinsurer.

For more detail, see information on executives in note 15.

NOK thousand	2017					2016				
	Purchase of services	Commission costs	Net reinsurance cost	Receivables	Liabilities	Purchase of services	Commission costs	Net reinsurance cost	Receivables	Liabilities
Munich Re			1,653		219			1,328		356
Munich Health Holding AG					39,337					36,190
Cognizant	6,144									
Storebrand ASA					39,337					36,190
Storebrand Asset Management ASA	502					477				
Storebrand & SPP Business Services NUF	485				113	6,885				41
Storebrand Livsforsikring AS	20,954	13,445		1,986	495	7,268	12,152		1,983	
Storebrand Forsikring AS	1,375			1,590		1,375			1,420	
Storebrand Pensjonstjenester AS						-11				
SPP Pension & Försäkring NUF	725			49		4,974				29
<b>Total</b>	<b>30,187</b>	<b>13,445</b>	<b>1,653</b>	<b>3,625</b>	<b>79,501</b>	<b>20,967</b>	<b>12,152</b>	<b>1,328</b>	<b>3,403</b>	<b>72,806</b>

## WORDS AND EXPRESSIONS

### **Insurance profit and loss**

Premium income less cost of claims and operating costs.

### **Risk profit and loss**

Premium income less cost of claims.

### **Cost ratio**

Operating costs as a percentage of accrued premiums.

### **Claims ratio**

Claims paid as a percentage of accrued premiums.

### **Combined ratio**

Cost ratio plus claims ratio.

### **Own account**

Amounts added/subtracted for re-insurance.

### **Reinsurance**

Transfer of part of the risk to another insurance company.

### **Insurance-related returns [non-life insurance]**

For a more detailed description of insurance-related returns and accrual of premiums and claims, see note 1 - Accounting principles.

### **IBNR reserves (Incurred but not reported)**

Provision for claims for insured risks which have occurred but have not been reported to the insurance company.

### **RBNS reserves (Reported but not settled)**

Provisions for settlement of claims notified but not yet settled.

### **Duration**

Average remaining period of an income stream from interest-bearing securities. Modified duration is calculated on the basis of the duration and reflects value sensitivity to underlying interest rate changes





Translation from the original Norwegian version

To the General Meeting of Storebrand Helseforsikring AS

## INDEPENDENT AUDITOR'S REPORT

### Report on the Audit of the Financial Statements

#### *Opinion*

We have audited the financial statements of Storebrand Helseforsikring AS showing a comprehensive income of TNOK 79 998. The financial statements comprise the balance sheet as at 31 December 2017, the income statement, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements are prepared in accordance with law and regulations and give a true and fair view of the financial position of the Company as at 31 December 2017, and its financial performance and its cash flows for the year then ended in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway.

#### *Basis for Opinion*

We conducted our audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company as required by laws and regulations, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### *Other information*

Management is responsible for the other information. The other information comprises the Board of Directors' report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

#### *Responsibilities of The Board of Directors and the Managing Director for the Financial Statements*

The Board of Directors and the Managing Director (management) are responsible for the preparation in accordance with law and regulations, including fair presentation of the financial statements in accordance with the Norwegian Accounting Act and accounting standards and practices generally accepted in Norway, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern. The financial statements use the going concern basis of accounting insofar as it is not likely that the enterprise will cease operations.

#### *Auditor's Responsibilities for the Audit of the Financial Statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with laws, regulations, and auditing standards and practices generally accepted in Norway, including ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error. We design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### **Report on Other Legal and Regulatory Requirements**

##### *Opinion on the Board of Directors' report*

Based on our audit of the financial statements as described above, it is our opinion that the information presented in the Board of Directors' report concerning the financial statements, the going concern assumption, and the proposal for the allocation of the profit is consistent with the financial statements and complies with the law and regulations.

*Opinion on Registration and Documentation*

Based on our audit of the financial statements as described above, and control procedures we have considered necessary in accordance with the International Standard on Assurance Engagements (ISAE) 3000, *Assurance Engagements Other than Audits or Reviews of Historical Financial Information*, it is our opinion that management has fulfilled its duty to produce a proper and clearly set out registration and documentation of the company's accounting information in accordance with the law and bookkeeping standards and practices generally accepted in Norway.

Oslo, 7 March 2018  
Deloitte AS

**Henrik Woxholt**

State Authorized Public Accountant

Note: This translation from Norwegian has been prepared for information purposes only.



Main office:  
Professor Kohts vei 9  
PO Box 474, N-1327 Lysaker  
Telephone 915 08 880  
**storebrand.no**

