



# Storebrand

Results 1<sup>st</sup> Quarter 2005

11 May 2005

Analyst Presentation

 storebrand



## Analyst Presentation 1<sup>st</sup> quarter 2005

	<b>Page #</b>	<b>Slide #</b>
• Storebrand Group Group CEO Idar Kreutzer	2-11	3-22
<b>Back-up:</b>		
• Storebrand Group	12-18	23-36
• Storebrand ASA	19-20	37-40
• Storebrand Life Insurance	21-32	41-64
• Storebrand Investments	33-37	65-74
• Storebrand Bank	38-44	75-88
• Storebrand Non-Life	45-47	89-93

Q1 2005

2

 storebrand



# Storebrand

Results 1<sup>st</sup> Quarter 2005

11<sup>th</sup> May 2005

Idar Kreutzer  
Group CEO

 storebrand



## Highlights Q1 2005

- Group profit of NOK 314 million in Q1 compared to NOK 224 million for the same quarter in 2004 (excl. If)
- Storebrand Life's result characterised by high premium income and satisfactory investment returns
- Improved net interest, reduced operating costs and lower net new loan losses in Storebrand Bank
- AGM approved dividend, cancellation of shares and new share repurchase programme

 storebrand

## Storebrand Group Results

NOK million	Q 1		01.01-31.12
	2005	2004	2004
Life activities	255	194	931
Investment activities	8	17	47
Storebrand Bank	72	19	121
Other activities	-20	188	1 446
Group profit	314	417	2 545

Note: Effect from If Skadeforsikring on group profit in 2004 has been booked under 'Other activities'. In Q1 2004 this effect was NOK 193 million, and for full year 2004 NOK 1,570 million (incl. gain from sale of shares)

## Storebrand Life Insurance - satisfactory results

NOK Million	Q1		Full year
	2005	2004	2004
Interest result	719	510	3,094
Risk result	30	43	206
Administration result	-29	-41	-137
Change in security and premium reserve	0	-3	-181
Operating profit	720	510	2,982
Transferred to policyholders	-466	-310	-2,019
Profit to owner SBL AS	254	200	936
Profit to owner Storebrand Life Group	255	201	965
Other life insurance activities	3	-5	-21
Group profit life	258	196	945
Effect IFRS	-3	-3	-15
Group profit life IFRS	255	194	931

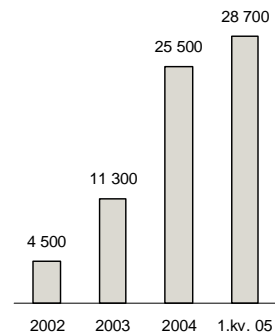
Booked and value adjusted return 1.4% year to date

Value adjusted including hold to maturity 1.2% year to date

## Storebrand Life Insurance - growth in defined contribution pensions

- 160 new defined contribution schemes in Q1, 1,200 schemes in total
- Premium income of NOK 89 million in Q1 (+50%\*). Pension assets under management NOK 630 million (+165%\*)
- Storebrand has 30% market share of paid in premiums
- Established agreement with 13 trade organisations, comprising 6,400 companies and 205,000 employees

Number of persons with defined contribution pensions in Storebrand:



\*Compared to Q1 2004  
Q1 2005

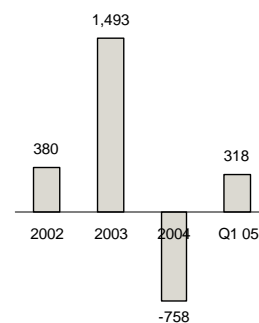
storebrand

7

## Storebrand Life Insurance - growth in 'traditional' products

- 47%\* premium growth driven by good sale of life insurance saving products to retail market
- Some decline in premiums for defined benefit schemes due to transfer balance in 2004 and transition to defined contribution schemes
- 50/50 split between defined contribution and defined benefit for new pension contracts signed with Storebrand

Transfer balance for Storebrand:  
(NOK mill.)

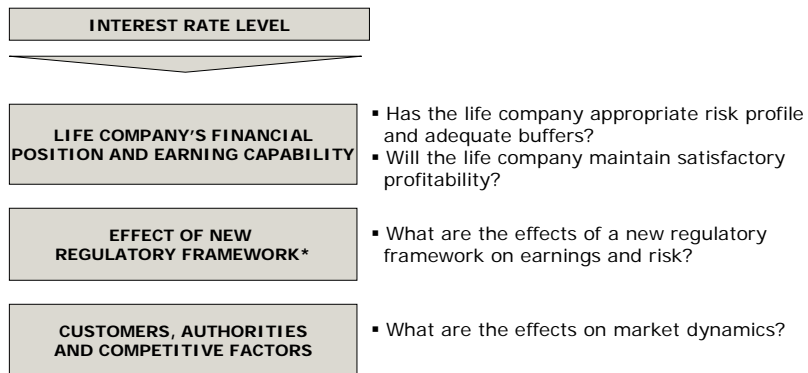


\*Versus Q1 2004  
Q1 2005

storebrand

8

## Storebrand Life Insurance - effects of low interest rate levels



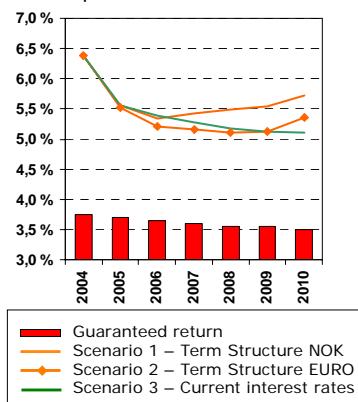
\*Expected from 2007  
Q1 2005

storebrand

9

## Risk, buffer capital and earnings - comfortable position

Development in booked return\*:



- Comfortable distance between guaranteed return and expected booked return
- Hold to maturity portfolio dampens effect of low interest rates
- Risk capital considerably strengthened last 3 years

\*) Illustration. Based on interest rate development per April 2005 and standard risk premiums, as well as no realisation or increase in market value adjustment fund  
Q1 2005

storebrand

10

REVENYER
LYKKEKOMPTA FINANSIELLE RISIKOR OG SMÅ ANDELSELSK.
EFFEKTER AF VTE GARANTIER MED FONDEN
FONDEN, SPYDEKONTER OG FORBEHOLDSPÅRTIDEN

## New regulatory framework - improved quality of earnings

- Profit sharing interest result
  - For group pensions: Explicit price on interest guarantee
  - Modified profit sharing model for other business
- Generally more flexibility, particularly for group pension scheme customers
  - Examples: Lock-in period, level of interest guarantee, risk profile, buffer capital
- Risk result
  - Minimum 50% of profit transferred to customers, up to 50% may be transferred to risk adjustment fund. Losses covered from risk adjustment fund/owner
- Administration result
  - Result returned to owner

Q1 2005
11

REVENYER
LYKKEKOMPTA FINANSIELLE RISIKOR OG SMÅ ANDELSELSK.
EFFEKTER AF VTE GARANTIER MED FONDEN
FONDEN, SPYDEKONTER OG FORBEHOLDSPÅRTIDEN

## Customers, competition and the authorities - increased dynamics

**Persistent  
low interest  
rate level**

**Life company:**

- Increased risk
- Earnings effect
- Higher buffer capital gives competitive advantage

- Reduced share of equity
- Higher price on interest rate guarantee
- Incentives for defined contribution

**Customers (corporates):**

- Lower surplus on pension schemes
- Higher price on interest rate guarantee
- Higher cost for pension scheme

- Transition to defined contribution

**Authorities:**

- Increased risk in life business

- Reduced/adjusted guaranteed interest rate

Q1 2005
12

## Effects of low interest rates

### - summary

- Storebrand has a solid financial buffer and there is a comfortable distance between expected investment return and guaranteed return
- New framework may improve quality of earnings
- Customers and competitive situation affected by low interest rates in the long run

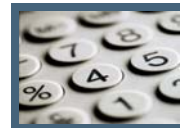
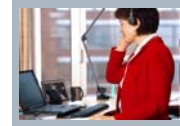
## Storebrand Bank - improved results

NOK million	Q1		Full year
	2005	2004	2004
Net interest income	120	108	427
Other income	24	91	274
Total income	144	199	701
Operating expenses	-88	-167	-585
Operating profit before losses	56	33	116
Loan loss provisions	-1	-14	7
Profit / losses on shares	17	-0	-3
Profit before tax	72	19	121

Note: Storebrand Bank Group

## Storebrand Bank - stable positive development

- Improved net interest margin in Q1
- Strict cost control
- Profit on sale of subsidiary after IFRS of NOK 17 million, in addition positive equity effect of NOK 18 million
- Strong capitalisation, capital reduction of NOK 400 million will be carried out in Q2
- Ambitious market strategy



## Storebrand Investments

NOK mill.	Q1		01.01-31.12
	2005	2004	2004
Total income	67	78	316
Total costs	-61	-64	-278
Net financial income/Other income	2	2	10
Profit before tax	8	17	47

- Lower performance based fees
- Assets under management increased (+ NOK 6 billion in Q1)

## Top ranking of Storebrand's mutual funds

**FUND ALL-STARS™**

### A COMMON WAY OF THINKING

This month's Morningstar tables rank the top performers in bonds and equities for both small and large fund ranges. But the winners show a marked commonality in their approach, finds Shahbaz Mahmud.

**★★★★★**

**T**HE fund houses topping the rankings for European equities and bonds this month depict some fundamental commonalities in their investment processes. This is despite the fact that there were two sub-categories for equities and bonds: large and small. For equities, the fund threshold for being included in the large fund family ranking was a minimum of 40 rated funds; for inclusion in the small fund family ranking the threshold was 15 to 39 rated funds. For bonds, the fund threshold for inclusion in the large (single table) was a minimum of 20 rated funds, whilst for small it was 10 to 19 rated funds.

Alex Ternes, a senior fund analyst at Morningstar, which placed second for equity funds in the large fund family table, says a bottom-up approach and strong risk controls are key to the group's success. The firm explains its ongoing research since 1997 100 "identify and promote as much revenue to its fund managers as possible," he says. "They are strict, responsible for their funds and the stocks they select, so concentration is based on how well they do in their sector." With a bottom-up approach, there is a need for specific risk control, says Ternes. "This need to ensure performance and risk down to the stock level," Fidelity finds that one of its key advantages over its competitors is that it is only doing investment management, as opposed to being both research and asset manager.

Riskier which operated in the same market, developed its investment process five years ago to place more emphasis on equity research, says Stockholm-based Magnus Bakke, head of equities. The firm uses a bottom-up strategy of 200 fund managers and six traders, all Stockholm-based. The portfolio managers and traders work in teams, which either regions or focused on global sector based. Each team has a great deal of freedom to make their own decisions.

"This is more of a cultural issue, but is an important part of the investment process," Bakke says. Trading is becoming increasingly important with very active portfolios, Bakke further. "We have low volatility risk, but still maintain very active funds," he says. Risk Lavelle, European CEO of Water Street Global Advisors (WSGAL), which rates third in the small table, says its evaluation process has three integrated parts: valuation, growth and sentiment. S&P takes advantage

Fund group	Number	Average
Storebrand	40	3.350
Fidelity	82	3.350
Robur	47	3.298
State Street	49	3.245
LCF Rothschild	44	3.205
Schroder	47	3.183
Gartmore	40	3.171
Barclays	51	3.163
DWS	174	3.135
Generali	49	3.122
Danske Invest	48	3.104
JPMorgan Fleming	88	3.037
Aviva	83	3.036
CDC Ixis	48	3.026

Fund group	Number	Average
Storebrand	10	3.400
Robur	10	3.300
State Street	10	3.200
Generali	10	3.100
Barclays	10	3.000
Fidelity	10	2.900
LCF Rothschild	10	2.800
Schroder	10	2.700
DWS	10	2.600
Aviva	10	2.500
Generali	10	2.400
Robur	10	2.300
State Street	10	2.200
LCF Rothschild	10	2.100
Schroder	10	2.000
DWS	10	1.900
Aviva	10	1.800
Generali	10	1.700
Robur	10	1.600
State Street	10	1.500
LCF Rothschild	10	1.400
Schroder	10	1.300
DWS	10	1.200
Aviva	10	1.100
Generali	10	1.000
Robur	10	0.900
State Street	10	0.800
LCF Rothschild	10	0.700
Schroder	10	0.600
DWS	10	0.500
Aviva	10	0.400
Generali	10	0.300
Robur	10	0.200
State Street	10	0.100
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000
DWS	10	0.000
Aviva	10	0.000
Generali	10	0.000
Robur	10	0.000
State Street	10	0.000
LCF Rothschild	10	0.000
Schroder	10	0.000

## Strong dynamics in pensions market

- Parliament is debating changes in state pensions
- Compulsory employers' pensions being considered
  - Approx. 600,000 employees may have new schemes
  - Increased annual premiums estimated at NOK 2.7 bn minimum
- Competitive barriers in municipal market removed, KLP to continue as mutual
- Large state enterprises considering establishing pension schemes outside Norwegian Public Service Pension Fund
- Trend towards defined contribution schemes



## Summary

- Satisfactory development in results
- Operational focus:
  - growth and customer focus
  - productivity and quality
  - capital efficiency
- Ambitious marketing campaign implemented




Storebrand shall be the leading and most respected institution in the Norwegian market for long-term savings and life insurance


 storebrand

 storebrand

Q1 2005 21



(Page intentionally left blank)

 storebrand

Q1 2005 22



## Storebrand Group



## IFRS accounting

Storebrand ASA's group accounts are presented in accordance with the International Financial Reporting Standards (IFRS) approved by the European Union. The effects of the transition to IFRS are described in the notes to the interim report and in a separate note in the Storebrand 2004 Annual Report (page 83). The effects of the implementation of IFRS have been calculated on the basis of the IFRS standards expected to apply at 31 December 2005 and the current interpretation of these standards.

## IFRS accounting (continued)

Restating the opening balance sheet at 1 January 2004 in accordance with IFRS has reduced the group's reported equity by NOK 323 million. The treatment of pensions for employees is the main reason for this change. Restating the balance sheet at 31 December 2004 in accordance with IFRS increases the group's reported equity by NOK 1,315 million, and a major part of this increase relates to the reversal of the provision for dividend. Profit after tax for 2004 restated in accordance with IFRS is NOK 12 million higher. The transition to the international accounting standard for financial instruments (IAS 39) has had only a limited net effect on the group's equity.

## Storebrand Group Group profit by sub-group

NOK million	Q 1		01.01-31.12
	2005	2004	2004
Life activities	255	194	931
Investment activities	8	17	47
Storebrand Bank	72	19	121
Other activities	-20	188	1 446
<b>Group profit</b>	<b>314</b>	<b>417</b>	<b>2 545</b>

\*) Effect from If Skadeförsäkring on group profit in 2004 has been booked under 'Other activities'. In Q1 2004 this effect was NOK 193 million, and for full year 2004 NOK 1,570 million (incl. gain from sale of shares)

## Storebrand Group Operating Profit

NOK million	Q 1		01.01-31.12
	2005	2004	2004
Premiums for own account - insurance	8 359	6 075	18 740
Interests income	157	189	574
Financial income	2 104	2 555	10 469
Other income	166	342	648
Operating income	10 786	9 161	30 431
Profit associated companies	0	195	195
Insurance benefits, reserve allocations	-9 246	-7 044	-22 258
Interests costs	-74	-64	-246
Loan losses - banking	-1	-14	7
Operating expenses	-534	-539	-2 186
Other costs	-48	-41	-326
Costs and expenses	-9 902	-7 701	-25 008
To (from) market price adjustment reserve	-110	-933	-1 078
Operating profit	775	722	4 541

 storebrand

Q1 2005

27

## Storebrand Group Earnings per share

NOK million	Q 1		01.01-31.12
	2005	2004	2004
Group profit	314	417	2 545
Changes in security reserve etc. - non life	8	10	58
Profit before tax	323	427	2 603
Tax	-31	-100	-231
Minority interests	-0	-0	-2
Profit for the year	291	327	2 370
- Change in security reserve etc.	-6	-7	-42
Earnings	285	320	2 329
Earnings per share	1,09	1,15	8,53

 storebrand

Q1 2005

28

## Storebrand Group Balance sheet

NOK million	31.03 2005	Share of total assets	31.12 2004	Share of total assets
Intangible assets	669	0 %	720	0 %
Shares in associated companies	70	0 %	70	0 %
Loans	23 261	13 %	24 124	14 %
Bonds held to maturity	42 719	24 %	39 352	22 %
Real estate at market value	12 211	7 %	12 208	7 %
Financial assets at market value	88 073	49 %	84 350	48 %
Bank deposits	6 239	3 %	6 003	3 %
Other assets	7 891	4 %	8 243	5 %
<b>Total assets</b>	<b>181 132</b>	<b>100 %</b>	<b>175 069</b>	<b>100 %</b>
Equity	10 367	6 %	10 233	6 %
Subordinated loan capital	3 628	2 %	3 611	2 %
Market value adjustment reserve	2 822	2 %	2 767	2 %
Technical reserves	134 971	75 %	129 081	74 %
Liabilities to financial institutions	14 521	8 %	14 186	8 %
Deposits from and liabilities to customers	10 588	6 %	11 463	7 %
Other allocations and liabilities	4 235	2 %	3 728	2 %
<b>Total liabilities and equity capital</b>	<b>181 132</b>	<b>100 %</b>	<b>175 069</b>	<b>100 %</b>

 storebrand

Q1 2005

29

## Storebrand Group Group profit by sub-group

NOK million	2005		2004		
	Q 1	Q 4	Q 3	Q 2	Q 1
Life activities	255	311	228	198	194
Investment activities	8	8	7	15	17
Storebrand Bank	72	55	32	15	19
Other activities	-20	-3	-2	1 263	188
<b>Group profit</b>	<b>314</b>	<b>371</b>	<b>265</b>	<b>1 492</b>	<b>417</b>

 storebrand

Q1 2005

30

## Storebrand Group Capital adequacy

NOK million	Risk weighted assets 31.03.05	Net primary capital 31.03.05	Capital ratio	
			31.03.05	31.12.04
Storebrand ASA	8 283	6 917	83,5 %	89,1 %
Storebrand Life insurance	52 161	7 377	14,1 %	14,4 %
Storebrand Non-life insurance	183	132	72,4 %	97,1 %
Storebrand Bank	16 080	2 435	15,1 %	13,8 %
Storebrand Unit Linked	692	100	14,5 %	15,3 %
<b>Storebrand Group</b>	<b>74 004</b>	<b>10 817</b>	<b>14,6 %</b>	<b>15,3 %</b>

## Storebrand Group Other activities

NOK million	Q1		01.01-31.12
	2005	2004	2004
Storebrand ASA *)	598	522	2,280
Fair Forsikring	0	4	14
Storebrand Skadeforsikring	-6	1	-16
Other activities	-612	-339	-831
<b>Total profit other activities</b>	<b>-20</b>	<b>188</b>	<b>1,446</b>

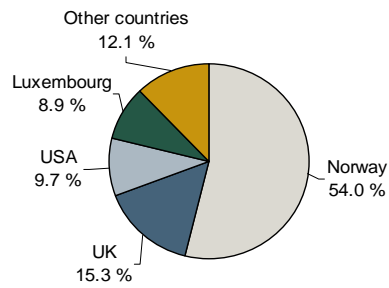
\*) Including group contributions and dividends from subsidiaries

## Shareholder structure May 6, 2005

### 20 largest shareholders

Folketrygdfondet	10,01
Orkla ASA	9,94
Skandinaviska Enskilda Banken	8,37
Storebrand ASA	6,36
Fidelity Funds - Europe	3,89
JPMorgan Chase Bank (NOM)	2,57
Deutsche Bank AG (NOM)	2,38
JPMorgan Securities	2,31
JPMorgan Chase Bank (NOM)	2,23
Ferd AS Invest	1,85
Other 10	14,22
<b>Total</b>	<b>64,13</b>

### By region



Q1 2005

33

storebrand

## Rating for Storebrand as of 11 May 2005

Storebrand ASA	
Moody's:	Baa3 (P)
S&P:	BBB (S)

Storebrand Livsforsikring AS	
Moody's:	A3 (P)
S&P:	A (S)

Storebrand Bank ASA	
Moody's:	Baa2 (S)
S&P:	n.a.

P=positive outlook, S=stable outlook, N=negative outlook

Q1 2005

34

storebrand

## Storebrand Group Key figures

NOK million	Q1		01.01 - 31.12
	2005	2004	2004
<b>Group</b>			
Earnings per share	1,09	1,15	8,53
Capital ratio	14,6 %	14,7 %	15,3 %
<b>Life Insurance (Storebrand Livsforsikring)</b>			
Policyholders' funds	127 199	112 630	121 099
Booked investment return	1,4 %	1,3 %	6,4 %
Value adjusted investment return (excl. HTM)	1,4 %	2,1 %	7,2 %
Risk capital above regulatory minimum (excl.HTM)	9 555	8 181	10 950
<b>Storebrand Bank</b>			
Interest margin	1,78 %	1,68 %	1,63 %
Cost/income	61 %	84 %	83 %
Net lending	22 972	21 799	23 539
Gross non-performing and loss-exposed loans	921	1 420	847
<b>Storebrand Investments (asset management)</b>			
Total funds under management	170 566	166 211	158 830
Funds under management for external clients	37 729	47 772	42 516
Cost/income	91 %	81 %	88 %

(Page intentionally left blank)

## Storebrand ASA

 storebrand

## Storebrand ASA Profit for the year

NOK million	Q 1		01.01 - 31.12
	2005	2004	2004
Group contributions and transfers	611	535	568
Interest income	18	7	87
Interest expense	-22	-39	-112
Realised/unrealised gains/losses on securities	9	58	1,945
Other financial income/costs	2	-7	-60
Net financial items	7	19	1,861
Total operating expenses	-21	-33	-149
Profit before tax	598	521	2,280

 storebrand

## Storebrand ASA Balance sheet


NOK million	31.03.2005	Share of total assets	31.12.2004	Share of total assets
Shares in subsidiaries	6 132	53 %	6 244	58 %
Financial assets at market value	3 974	35 %	4 042	37 %
Other assets	1 404	12 %	533	5 %
<b>Total assets</b>	<b>11 510</b>	<b>100 %</b>	<b>10 818</b>	<b>100 %</b>
Equity	8 863	77 %	8 417	78 %
Bond loan	1 816	16 %	1 800	17 %
Other liabilities	831	7 %	601	6 %
<b>Total liabilities and equity capital</b>	<b>11 510</b>	<b>100 %</b>	<b>10 818</b>	<b>100 %</b>

(Page intentionally left blank)



## Storebrand Life Insurance

 storebrand



## Storebrand Life Group Highlights as per 31.03.2005

- Improved operating profit. Operating profit per Q1 was NOK 720 million, compared to NOK 511 million last year
- Booked and value adjusted return on investments was 1.4 percent, annualised 5.7 percent and 1.4 percent, annualised 5.9 percent, respectively
- If changes in the market value on bonds held to maturity are included, return on investments was 1.2 percent, annualised 4.7 percent
- Risk capital decreased by 1.4 billion in Q1 due to profit allocations at year-end 2004, and as of Q1 2005 the risk capital was 9.6 billion (not including NOK 3.9 billion in reserves on bonds held to maturity)

 storebrand

Q1 2005

42

## Storebrand Life Group Highlights as per 31.03.2005

- Total premium income (excluding transfers to/from) increased by 47 percent compared to Q1 2004
  - The sale of personal savings products was three times higher than in Q1 2004
  - Premium income from group pensions decreased by 12 percent, as a result of a move towards defined contribution schemes and the transfer balance in 2004
- Sale of health insurance in Q1 2005 increased by 26 percent compared to Q1 2004
- Positive net transfer balance in 1<sup>st</sup> quarter 2005 of NOK 318 million

## Storebrand Life Group Results

NOK mill.	Q1		Full year
	2005	2004	2004
Storebrand Life Group	252	199	956
Storebrand Fondsforsikring	3	-5	-24
Storebrand Helseforsikring (50%)	0	0	-2
Group profit Life	255	194	931

## Storebrand Life Group Profit and loss

NOK Million	Q1		Full year
	2005	2004	2004
Premiums written	6,941	4,711	15,293
Net transfers of premium reserve	328	-11	-588
Net income of financial investments	1,930	2,525	8,693
Claims paid	-1,776	-1,587	-6,849
Change in technical reserves	-6,303	-3,915	-11,243
Operating expenses Storebrand Livsforsikring AS	-267	-257	-1,039
Other income/costs	-72	-21	-205
Change in market price adjustment reserve	-61	-933	-1,078
Operating profit	722	511	2,985
Transferred to policyholders	466	310	2,019
<b>Profit to owner Storebrand Life Group</b>	<b>255</b>	<b>201</b>	<b>965</b>
Other life insurance activities	3	-5	-21
<b>Group profit life</b>	<b>258</b>	<b>196</b>	<b>945</b>
Effect IFRS	-3	-3	-15
<b>Group profit life IFRS</b>	<b>255</b>	<b>194</b>	<b>931</b>

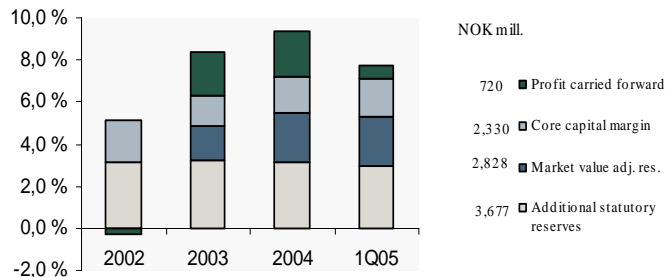
storebrand

Q1 2005

45

## Storebrand Livsforsikring AS Satisfactory solidity

- Capital ratio of 14.1%
- Risk capital of NOK 9.6 billion, equivalent to 7.7% of insurance fund reserves for own account



Risk capital as % of policyholders funds excl. additional statutory reserves.  
3.9 billion in reserves of bonds held to maturity is not included in risk capital.

storebrand

Q1 2005

46

## Storebrand Livsforsikring AS Asset allocation and policyholders' funds

Allocation and policyholders' fund	Q1-05	Q4-04	Q3-04	Q2-04	Q1-04	Q4-03	Q3-03	Q2-03
Equity	22 %	22 %	22 %	20 %	19 %	17 %	16 %	14 %
Real estate	10 %	10 %	10 %	8 %	8 %	8 %	9 %	9 %
Money market	13 %	13 %	13 %	11 %	15 %	20 %	18 %	23 %
Bonds held to maturity	30 %	30 %	30 %	32 %	35 %	37 %	40 %	41 %
Bonds	24 %	24 %	24 %	28 %	23 %	17 %	16 %	12 %
Loans	0 %	0 %	0 %	1 %	1 %	1 %	1 %	1 %
Other financial assets	0 %	0 %	0 %	0 %	0 %	0 %	0 %	0 %
<b>Equity exposure</b>	<b>20 %</b>	<b>21 %</b>	<b>18 %</b>	<b>17 %</b>	<b>15 %</b>	<b>13 %</b>	<b>12 %</b>	<b>11 %</b>
Policyholders' fund (NOK billion)	127	121	116	114	113	109	105	103

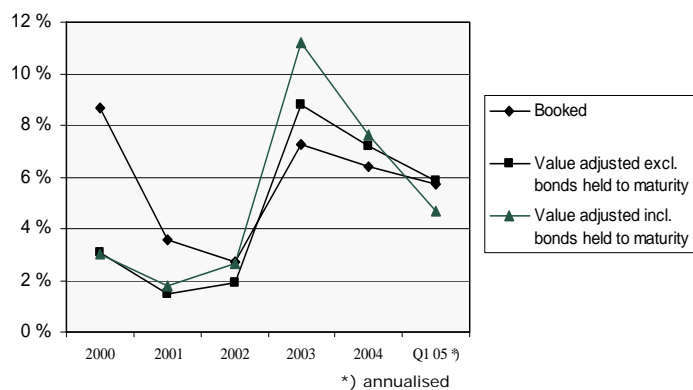
- Real exposure to current bonds are below 15 percent, with the difference in money market
- Abt. 70 percent of equity exposure in foreign shares
- In addition to the financial assets above, the company had NOK 3.9 billion in other assets as of Q1 2005



Q1 2005

47

## Storebrand Livsforsikring AS Development in return on capital



- Booked return on investments as of Q1 was 1.41 % and value adjusted excl. bonds held to maturity was 1.43 %



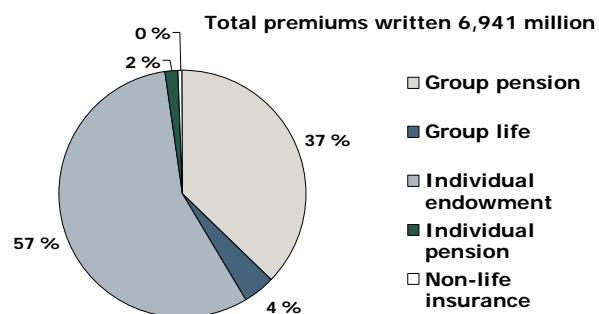
Q1 2005

48

## Storebrand Livsforsikring AS Unrealised gains

NOK Million	Q1		Full year 2004	Change 2005
	2005	2004		
Shares	2,371	2,312	2,137	234
Fixed interest investments	451	311	576	-124
Short term investments	2,822	2,623	2,712	110
Bonds held to maturity	3,860	4,378	4,213	-353
<b>Total</b>	<b>6,682</b>	<b>7,000</b>	<b>6,925</b>	<b>-243</b>

## Storebrand Life Group Premiums excl. reserves transferred to the company as of 31.03



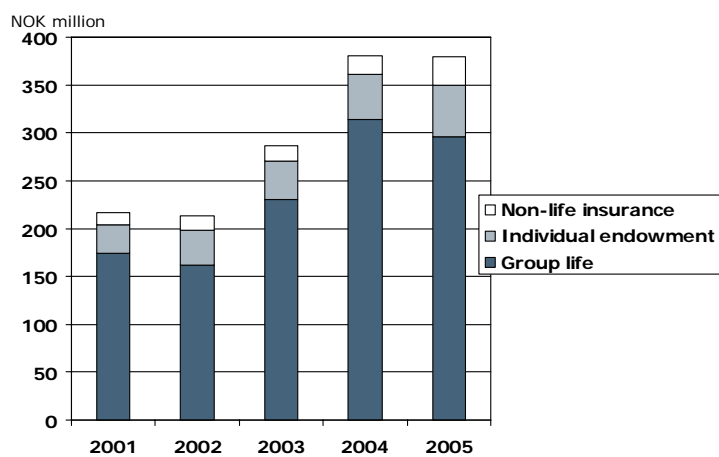
## Storebrand Livsforsikring AS

Premiums excl. reserves transferred to the company

NOK mill.	Q1		Full year
	2005	2004	2004
Group pension	2,583	2,922	6,326
Group life	296	314	490
Individual endowment	3,900	1,284	7,645
Individual pension	133	172	753
Non-life insurance	29	19	79
<b>Sum</b>	<b>6,941</b>	<b>4,711</b>	<b>15,293</b>

## Storebrand Livsforsikring AS

-premiums written for products without profit sharing per. 31.03.05



## Storebrand Life Group Net transfers of premium reserves

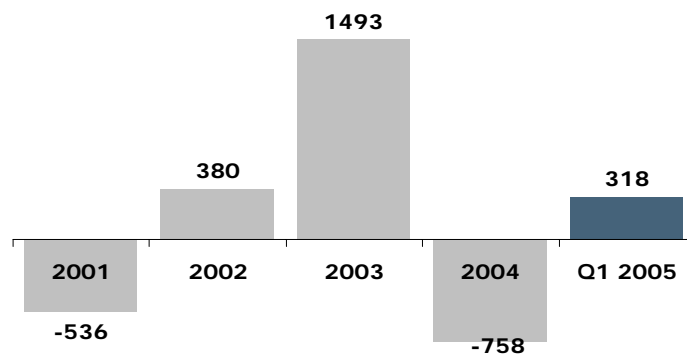
NOK Million	Q1		Full year
	2005	2004	2004
Premium reserves received			
Group pensions	1,096	1,056	2,299
Individual life insurance	61	63	345
<b>Total</b>	<b>1,157</b>	<b>1,120</b>	<b>2,644</b>
Premium reserves transferred			
Group pensions	-798	-1,095	-3,103
Individual life insurance	-31	-36	-129
<b>Total</b>	<b>-829</b>	<b>-1,131</b>	<b>-3,232</b>
<b>Net transfers Storebrand Livsforsikring AS</b>	<b>328</b>	<b>-11</b>	<b>-588</b>
Unit Linked	35	6	90
Unit Linked	-46	-75	-261
<b>Net transfers</b>	<b>-11</b>	<b>-68</b>	<b>-170</b>
<b>Net transfers life insurance</b>	<b>318</b>	<b>-80</b>	<b>-758</b>

storebrand

Q1 2005

53

## Storebrand Life Group Net transfers of premium reserves in NOK million



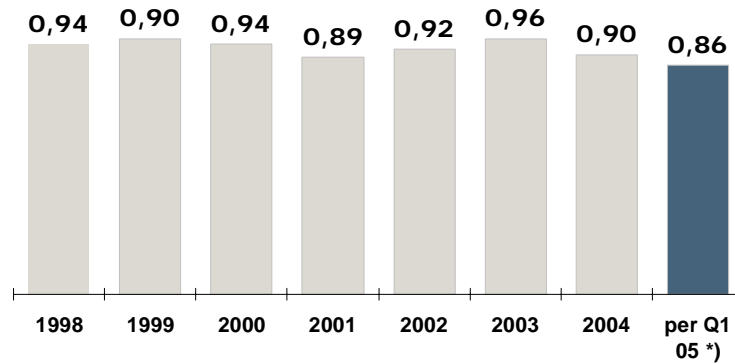
storebrand

Q1 2005

54

## Storebrand Livsforsikring AS

### Total operating costs as % of average policyholders funds



\*) annualised

 storebrand

Q1 2005

55

## Storebrand Livsforsikring AS

### Profit analysis

NOK Million	Q1		Full year
	2005	2004	2004
Interest result	719	510	3,094
Risk result	30	43	206
Administration result	-29	-41	-137
Change in security and premium reserve	0	-3	-181
Operating profit	720	510	2,982
Transferred to policyholders	-466	-310	-2,019
Profit to owner SBL AS	254	200	936
Profit to owner Storebrand Life Group	255	201	965
Other life insurance activities	3	-5	-21
Group profit life	258	196	945
Effect IFRS	-3	-3	-15
Group profit life IFRS	255	194	931

 storebrand

Q1 2005

56

## Storebrand Livsforsikring AS Profit to owner

NOK Million	Q1		Q1
PROFIT SHARING MODEL	2005	REGULATORY MAXIMUM	2005
Net return on company capital	87		
Management fee charged from policyholders' fund	126	35% of profit from products with profit sharing adjusted for	
Risk margin	12	additional statutory allocations	239
Products inside profit sharing	137	Profit from products	
Profit from products outside of profit sharing	31	outside of profit sharing	31
Other P&L and balance-sheet items	-4		
Total allocated to the owner	254	Total	270

## Storebrand Livsforsikring AS Profit analysis - products without profit sharing

NOK Million	Q1		Full year
	2005	2004	2004
Interest result	11	12	53
Risk result	40	15	126
Administration result	-20	-11	-32
Change in security and premium reserve	0	-1	-2
Operating profit	31	16	145

## Storebrand Life Group Balance sheet

NOK Million	Share of total assets		Share of total assets	
	31.03.05	31.03.05	31.12.2004	31.12.2004
Immaterial assets	38	0 %	42	0 %
Real estate	12.239	9 %	12.236	9 %
Long term shares and interests from group comp	99	0 %	95	0 %
Bonds held to maturity	42.719	30 %	39.352	29 %
Mortgage and other loans	68	0 %	399	0 %
Shares	29.216	21 %	28.524	21 %
Bonds	36.190	26 %	31.786	24 %
Short term debt instruments	10.257	7 %	12.254	9 %
Other financial assets	2.992	2 %	375	0 %
Real estate for own use	730	1 %	730	1 %
Other assets	5.920	4 %	8.361	6 %
<b>Total assets</b>	<b>140.469</b>	<b>100 %</b>	<b>134.154</b>	<b>100 %</b>

 storebrand

Q1 2005

59

## Storebrand Life Group Balance sheet (continued)

NOK Million	Share of total assets		Share of total assets	
	31.03.05	31.03.05	31.12.04	31.12.04
Equity	4,753	3 %	5,029	3 %
Minority interests' share in equity	13	0 %	13	0 %
Subordinated loan capital	2,981	2 %	2,967	2 %
Market price adjustment reserve	2,822	2 %	2,712	2 %
Premium reserve for own account	118,103	84 %	111,785	83 %
Additional statutory allocations	3,677	3 %	3,706	3 %
Premium/pension adjustment fund	4,520	3 %	5,145	4 %
Claims reserve for own account	320	0 %	314	0 %
Other insurance reserves	92	0 %	81	0 %
Unallocated surplus to policyholders f.o.a.	429	0 %		
<i>Insurance fund reserves for own account</i>	<i>127,143</i>	<i>91 %</i>	<i>121,031</i>	<i>91 %</i>
Security reserves	149	0 %	149	0 %
Insurance related reserves for own account	127,291	91 %	121,180	92 %
Other debts	2,618	2 %	2,253	2 %
<b>Total equity and liabilities</b>	<b>140,469</b>	<b>100 %</b>	<b>134,154</b>	<b>100 %</b>

 storebrand

Q1 2005

60

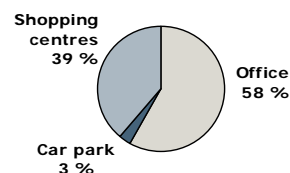
## Storebrand Livsforsikring AS Key figures

	Q1		Full year
	2005	2004	2004
Booked return - year-to-date	1.41%	1.32%	
Booked return - annualised	5.74%	5.39%	6.39%
Value adjusted return - year-to-date	1.43%	2.07%	
Value adjusted return - annualised	5.85%	8.53%	7.17%
Value adjusted return - year-to-date -including bonds held to maturity	1.15%	2.79%	
Solvency margin	168.0%	155.1%	169.4%
Capital ratio (Storebrand Livsforsikring Group)	14.14%	14.81%	14.38%
Operating expenses as % of policyholders funds	0.86%	0.93%	0.90%

## Storebrand Livsforsikring AS Real estate fund

Key figures	Q1		Full year
	2005	2004	2004
The real estate fund:			
Growth in value	1.8%	1.8%	9.1%
Booked yield *)	1.7%	1.8%	8.9%
Direct yield	1.7%	1.8%	7.5%
Revaluations	0.0%	0.0%	1.4%
Total m2	820,800	614,300	820,800
Occupancy level	95.6%	96.4%	95.6%

### Portfolio allocation (Market value)



\*) Not including revaluations of foreign real estate funds.

## Storebrand Fondsforsikring AS Summary profit and loss account

NOK Million	Q1		Full year 2004
	2005	2004	
Premiums written	203	198	619
Income of financial investments	53	15	45
Income - Unit Linked assets	132	266	409
Claims paid	-106	-113	-422
Change in technical reserves	-194	-273	-408
Operating expenses - insurance	-23	-26	-97
Costs - financial investments	-40	-8	-14
Financial expense - Unit Linked assets	-21	-66	-156
<b>Profit before tax</b>	<b>3</b>	<b>-5</b>	<b>-24</b>
Tax payable	0	2	-31
<b>Profit after tax</b>	<b>3</b>	<b>-4</b>	<b>-56</b>

storebrand

Q1 2005

63

## Storebrand Fondsforsikring AS Balance sheet

NOK Million	31.03.05	Share 31.03.05	31.03.04	Share 31.03.04
	Deferred tax allowances		0 %	33
Bonds and other fixed income securities	115	2 %	43	1 %
Assets - Unit Link	4,675	97 %	4262	96 %
Cash and bank	6	0 %	38	1 %
Intra group receivables	8	0 %	7	0 %
Other receivables	19	0 %	38	1 %
<b>Total assets</b>	<b>4,824</b>	<b>100 %</b>	<b>4,421</b>	<b>100 %</b>
Share capital	54	1 %	48	1 %
Other equity	49	1 %	54	1 %
<b>Total equity capital</b>	<b>103</b>	<b>2 %</b>	<b>102</b>	<b>2 %</b>
Insurance fund reserves for own account	18	0 %	15	0 %
Insurance fund reserves - Unit Link	4,675	97 %	4,262	96 %
Pension liability	1	0 %		
Intra group liabilities	8	0 %	26	1 %
Other liabilities	18	0 %	13	0 %
Accrued cost	1	0 %	3	0 %
<b>Total equity and liabilities</b>	<b>4,824</b>	<b>100 %</b>	<b>4,421</b>	<b>100 %</b>


storebrand

Q1 2005

64



## Storebrand Investments



## Storebrand Investments Highlights Q1 2005

- NOK 171 billion in assets under management as of Q1, an increase of NOK 6 billion year to date. Net sales 1st quarter was NOK 0.5 billion.
- Good investment returns in funds and portfolios with performance fees.
- Eight out of ten portfolios for Storebrand Life Insurance outperformed their benchmark indexes. 74 percent of Storebrand's mutual funds (and 72 percent of equity funds) have outperformed index (measured before management fees).
- Storebrand's mutual funds maintain good ranking from Standard & Poor's.
- Storebrand Investments again ranked as the best equity manager in Europe by Global Investor and Morningstar



## Profit before tax for 1<sup>st</sup> quarter 2005

NOK mill.	Q1		01.01-31.12
	2005	2004	2004
Total income	67	78	316
Total costs	-61	-64	-278
Net financial income/Other income	2	2	10
Profit before tax	8	17	47

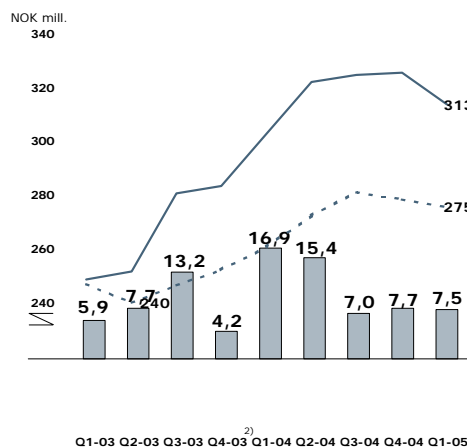
- The decline in income is due to relatively weaker investment results for portfolios with performance fees compared to exceptionally good investment results last year, in addition to loss of fees from If as they have transferred their assets to internal management
- Operating costs reduced compared to 1<sup>st</sup> quarter last year

storebrand

Q1 2005

67

## Profit development



- Cost/income ratio is 88 percent as of 1<sup>st</sup> quarter compared to 86 percent last year
- Decline in management fees
- Continued good cost control

Rolling 12 months income<sup>1)</sup>, left axis

Rolling 12 months costs, left axis

Quarterly profit before tax Storebrand Investments

1) Includes net finance and profit before tax from Storebrand Alternative Investments (SAI)

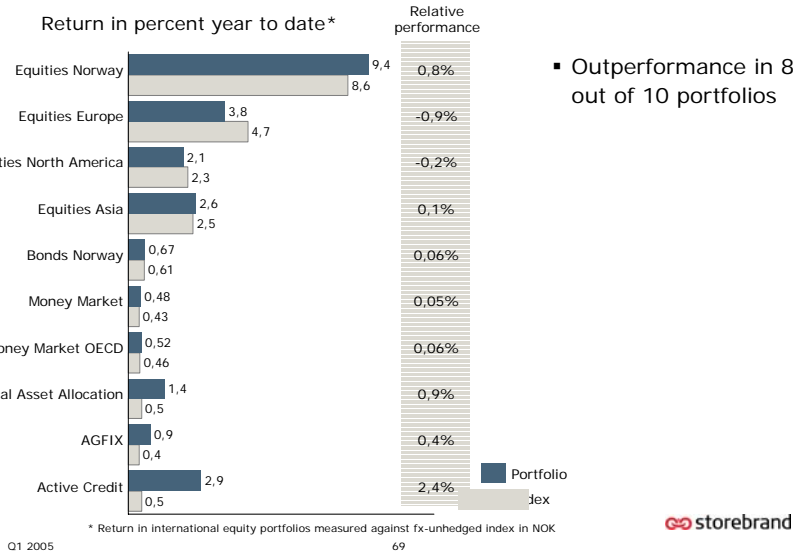
2) Total costs / profit adjusted for non-recurring costs of NOK 8.8 million in 2003

storebrand

Q1 2005

68

## Contribution to Storebrand Life portfolio performance



## Storebrand's mutual funds Performance / Rating

- 74 percent (31 out of 42<sup>1</sup>) of Storebrand's mutual funds have outperformed index (gross of management fees)
- According to Standard & Poor's rating<sup>2</sup> 49 percent of Storebrand's mutual funds are among the top 30 percent and 81 percent are among the top 50 percent

Standard & Poor's rating - all mutual funds

Stars	S&P	Storebrand		DnB NOR		Nordea		Odin		Skagen	
		# Fund	Percent	# Fund	Percent	# Fund	Percent	# Fund	Percent	# Fund	Percent
5	★★★★★	8	22%	7	10%	2	8%	2	15%	2	15%
4	★★★★	10	27%	13	19%	4	16%	2	15%	0	0%
3	★★★	12	32%	16	23%	4	16%	1	8%	2	15%
2	★★	4	11%	18	26%	10	40%	5	38%	0	0%
1	★	3	8%	15	22%	5	20%	3	23%	0	0%
# of funds		37		69		25		13		4	
Average score		2,88	3,4	2,7		2,5		2,6		4,0	

<sup>1</sup> Storebrand Kapitalforvaltning manages 57 funds, excluding feeder and index funds

<sup>2</sup> Norwegian registered mutual funds as of April 22, 2005

Q1 2005

70

storebrand

## Storebrand Investments again ranked as a top performer by Global Investor and Morningstar

FUND ALL-STARS™

### A COMMON WAY OF THINKING

This month's Morningstar tables rank the top performers in bonds and equities for both small and large fund ranges. But the winners show a marked commonality in their approach, finds Shahnaaz Mahmood.

★★★★★

**T**HE fund houses topping the rankings for European equities and bonds this month depict some fundamental commonalities in their investment processes. This is despite the fact that there were two sub-categories for equities and bonds: large and small. For equities, the fund threshold for being included in the large fund family ranking was a minimum of 40 rated funds; the threshold for inclusion in the small fund family ranking was 15 to 39 rated funds. For bonds, the fund threshold for inclusion in the large (single table) was a minimum of 20 rated funds, whilst for small it was 10 to 19 rated funds.

Alan Taylor, a senior fund analyst at Morningstar Research, which placed second for equity funds in the large fund family table, says a bottom-up approach and strong risk controls are key to the group's success. The firm explains its ongoing research over 100 days, supported by close company contacts over 100 "clarity" aim to provide as much research as its fund managers "as possible," he says. "They are strict, responsible for their funds and the stocks they select, so concentration is based on how well they do in their sector." With a bottom-up approach, there is a need for specific risk control, says Taylor. "This need to control performance and risk down to the stock level." Fidelity finds that one of its key advantages over its competitors is that it is only doing investment management, as opposed to being both research and asset manager.

Baker, which reported the lowest ranking, developed its investment process five years ago to place more emphasis on equity research, says Stockholm-based Magnus Baker, head of equities. The firm uses a bottom-up strategy of 200 analysts, 100 fund managers and six traders, all Stockholm-based. The portfolio managers and traders work in teams, which operate regionally focused, or global sector based. Each team has a great deal of freedom to make their own decisions.

#### EQUITY LARGE FUND FAMILIES - AT LEAST 40 RATED FUNDS

Fund group	Number	Average
Storebrand	40	3.350
Fidelity	82	3.350
Robur	47	3.298
State Street	49	3.245
LCF Rothschild	44	3.205
Schroder	47	3.183
Gartmore	40	3.171
Barclays	51	3.163
DWS	174	3.135
Generali	49	3.122
Danske Invest	48	3.104
JPMorgan Fleming	88	3.037
Aviva	83	3.036
CDC Ixis	48	3.026

#### EQUITY SMALL FUND FAMILIES - 10 TO 39 RATED FUNDS

Fund group	Number	Average
Storebrand	10	3.100
Fidelity	10	3.000
Robur	10	3.000
State Street	10	3.000
LCF Rothschild	10	3.000
Schroder	10	3.000
Gartmore	10	3.000
Barclays	10	3.000
DWS	10	3.000
Generali	10	3.000
Danske Invest	10	3.000
JPMorgan Fleming	10	3.000
Aviva	10	3.000
CDC Ixis	10	3.000

#### EQUITY: LARGE FUND FAMILIES - AT LEAST 40 RATED FUNDS

Fund group	Number	Average
Storebrand	40	3.350
Fidelity	82	3.350
Robur	47	3.298
State Street	49	3.245
LCF Rothschild	44	3.205
Schroder	47	3.183
Gartmore	40	3.171
Barclays	51	3.163
DWS	174	3.135
Generali	49	3.122
Danske Invest	48	3.104
JPMorgan Fleming	88	3.037
Aviva	83	3.036
CDC Ixis	48	3.026



Alan Taylor, Senior Fund Analyst, Fidelity

Source: Global Investor Magazine April 2005

storebrand

## Market share Norwegian registered mutual funds

### All mutual funds (market share in percent)

	Q1 04	Q2 04	Q3 04	Q4 04	Q1 05
Nordea	8.4	8.7	8.8	8.4	8.0
Odin	8.7	8.6	9.1	9.8	10.8
Skagen	9.7	9.6	10.0	10.9	11.9
Storebrand	10.1	11.6	11.2	10.9	10.7
DnB NOR	40.9	39.5	39.1	36.6	35.6

### Equity/Combined funds (market share in percent)

	Q1 04	Q2 04	Q3 04	Q4 04	Q1 05
Nordea	5.7	5.6	5.4	4.8	4.4
Odin	14.4	14.4	15.5	16.1	17.5
Skagen	16.0	15.6	16.5	17.3	18.3
Storebrand	11.7	14.0	13.2	12.4	11.6
DnB NOR	32.0	30.9	30.2	27.5	26.8

### Market share Storebrand:

As of 1st quarter (change since last quarter)

Total: 10,7 % (-0,2 percentage points)  
 Equity funds: 11,9 % (-0,9 percentage points)  
 Combined funds: 6,8 % (-0,5 percentage points)  
 Bond funds: 9,4 % (+0,7 percentage points)  
 Money Market: 9,4 % (+0,2 percentage points)

storebrand

Q1 2005

72

## Sales development

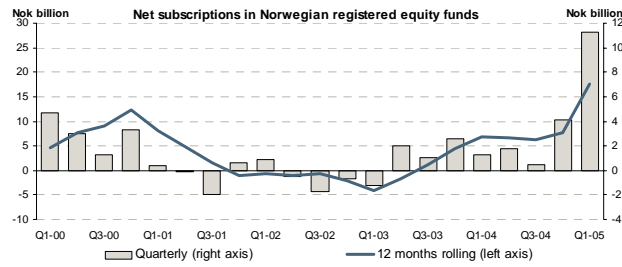
Net sales/accepted offers NOK 0.5 billion i Q1 compared to NOK 0.7 billion last year

### Mutual fund market

- Net subscription (total mutual fund market) 1st quarter is NOK 11.3 billion compared to NOK 1.3 billion last year
- Storebrand's share of net subscription 1st quarter is 7.4 percent

### Storebrand (mutual funds and discretionary)

- 4 new institutional customers year to date
- Positive development in margins



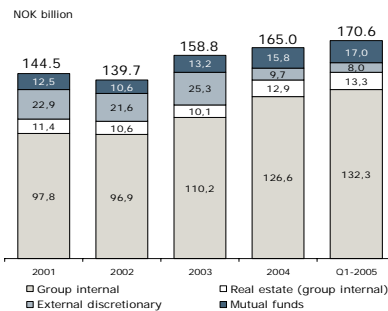
Q1 2005

73

storebrand

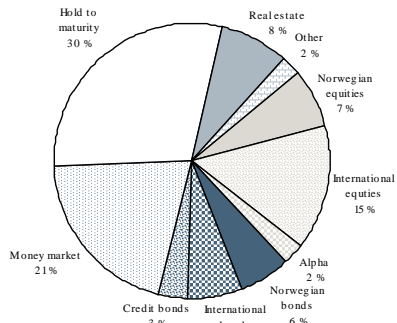
## Storebrand Investments Assets under management

### Total assets under management\*



\*Assets from If transferred to internal management in Q4 2004

### Asset allocation



Q1 2005

74

storebrand



# Storebrand Bank



## Storebrand Bank Highlights Q1 2005

- Storebrand Bank had a result of NOK 73 million in Q1 (NOK 19 million in Q1 2004)
- Finansbanken AS (Denmark) has been sold with accounting effect from 01.01.05. The transaction gave a book profit of NOK 17 million according to IFRS. In addition there was a positive effect on equity of NOK 18 million.
- New loan loss provisions of NOK 1 million in Q1

Key Figures	Q1 2005	2004
Gross lending (NOK million)	23 564	24 116
Customer deposits (NOK million)	10 588	11 463
Net int. income / avg. total assets	1.78 %	1.63 %
Cost / Income	61.3 %	83.5 %

Note: Storebrand Bank Group



## Profit and loss

NOK million	Q1		Full year
	2005	2004	2004
Net interest income	120	108	427
Other income	24	91	274
Total income	144	199	701
Operating expenses	-88	-167	-585
Operating profit before losses	56	33	116
Loan loss provisions	-1	-14	7
Profit / losses on shares	17	-0	-3
Profit before tax	72	19	121

Note: Storebrand Bank Group



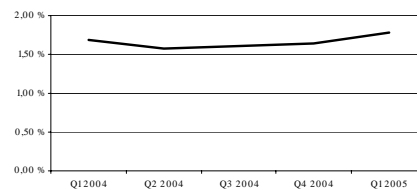
Q1 2005

77

## Development in net interest income

- Shift towards retail
- A proportion of other income has been moved to net interest income according to IFRS
- Margin on borrowed funds improving

Net interest income / avg. total assets



Note: Storebrand Bank Group

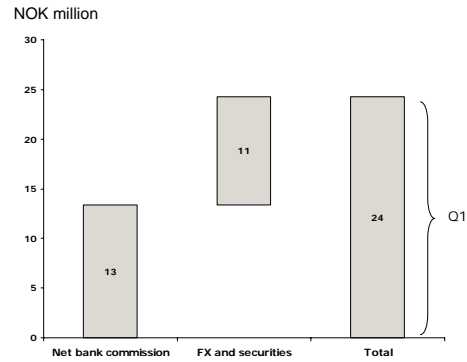


Q1 2005

78

## Other income

- Other income of NOK 24 million in Q1
- A proportion of other income has been moved to net interest income from 01.01.05 according to IFRS



Note: Storebrand Bank Group

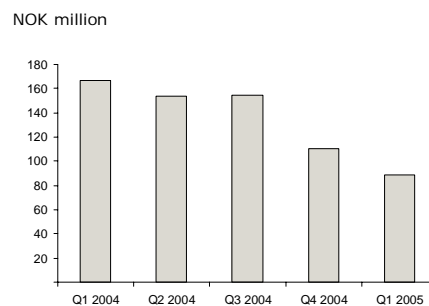


Q1 2005

79

## Positive development in costs

- Costs of NOK 88 million in Q1
- Positive trend in costs continues
- Finansbanken AS (Danmark) has been sold with accounting effect from 01.01.05



Note: Storebrand Bank Group



Q1 2005

80

## Balance sheet

NOK million	31.03.2005	Share	31.12.2004	Share
Loans to central banks / credit institutions	279	1 %	711	3 %
Net lending to customers	22 972	86 %	23 539	86 %
Assets repossessed	0	0 %	0	0 %
Securities and bonds	2 463	9 %	2 140	8 %
Shareholdings in associated / group companies	324	1 %	375	1 %
Fixed / intangible assets	529	2 %	603	2 %
<b>Total assets</b>	<b>26 567</b>	<b>100 %</b>	<b>27 368</b>	<b>100 %</b>
Loans from credit institutions	1 623	6 %	2 152	8 %
Deposits from and debt to customers	10 588	40 %	11 463	42 %
Securities issued	11 065	42 %	10 399	38 %
Other liabilities	677	3 %	714	3 %
Subordinated loan capital	656	2 %	664	2 %
Equity capital	1 959	7 %	1 976	7 %
<b>Total liabilities and equity</b>	<b>26 567</b>	<b>100 %</b>	<b>27 368</b>	<b>100 %</b>

Note: Storebrand Bank Group

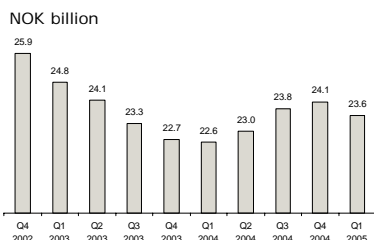


Q1 2005

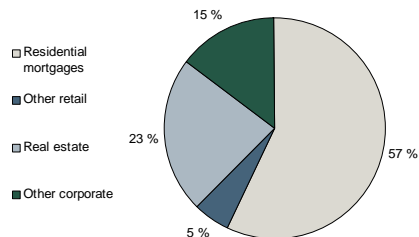
81

## Development in loan portfolio

### Development in gross lending



### Gross lending by sector



Finansbanken AS (Denmark) had a portfolio of NOK 886 million 31.12.04

Note: Storebrand Bank Group

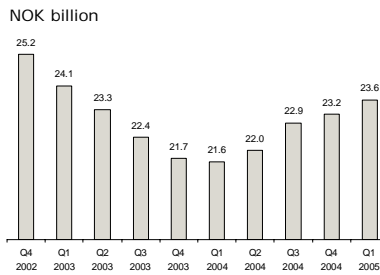


Q1 2005

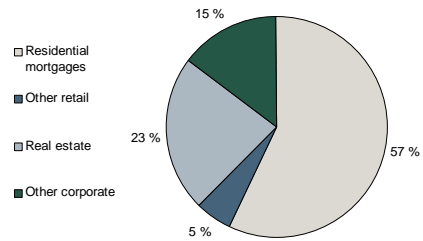
82

## Development in loan portfolio – parent bank

Development in gross lending



Gross lending by sector



Note: Storebrand Bank parent bank

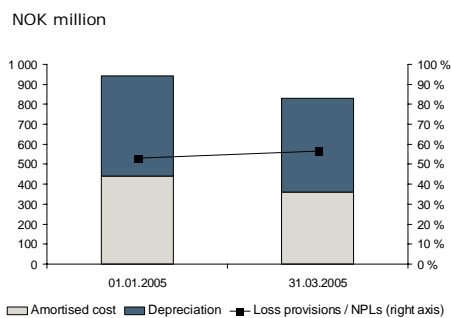


Q1 2005

83

## Development in NPLs and loss provisions

- Further reduction in NPLs in Q1
- Individual (specified) loss provisions of NOK 471 million gives 57% loss provisions to NPLs (\*)
- Collective loss provisions (unspecified) of NOK 116 million (64% loss provisions to NPLs incl. collective)



Note: Storebrand Bank Group

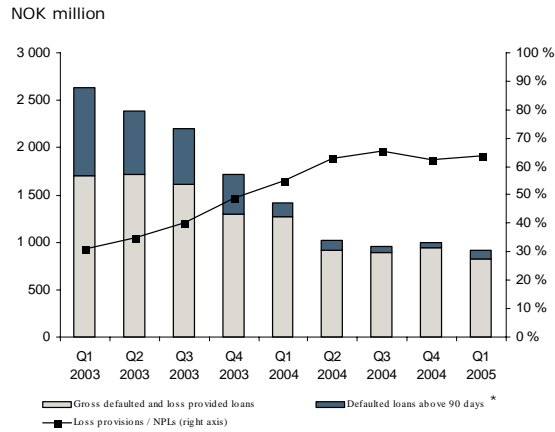
\*) Loss provisions to NPLs is calculated as individual loss provisions / non performing loans. Amortised cost is the present value of the cash flow of the portfolio of NPLs. Depreciation is the expected loss.



Q1 2005

84

## Development in NPLs and loss provisions



Note: Storebrand Bank Group  
 Loss provisions to NPLs is calculated as total provisions / NPLs  
 \*Loans which do not have individual (specific) loss provisions

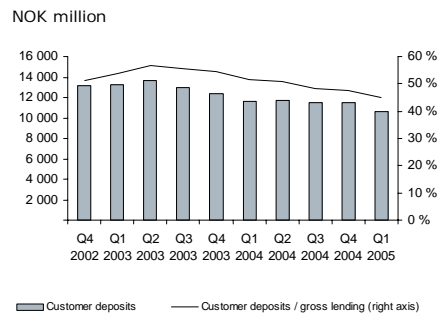


Q1 2005

85

## Development in customer deposits

- Customer deposits is reduced in Q1 by NOK 888 million
  - Finansbanken AS (Denmark) had customer deposits of NOK 774 million 31.12.04
- Low interest rates favours other types of investments



Note: Storebrand Bank Group



Q1 2005

86

## Capital adequacy

The capital adequacy is calculated according to NGAAP

NOK million and %	31.03.2005	31.03.2005 after capital reduction	31.12.2004	Change since 31.12.04
Core capital	2.052	1.653	1.990	62
Subordinated loan capital	383	383	380	3
<b>Total capital</b>	<b>2.435</b>	<b>2.036</b>	<b>2.370</b>	<b>65</b>
Risk-weighted basis for calculation	16.080	16.080	17.172	-1.092
<b>Capital ratio</b>	<b>15,1 %</b>	<b>12,7 %</b>	<b>13,8 %</b>	<b>1,3 %</b>
Surplus capital (*)	1.149	750	996	153
<b>Core capital ratio</b>	<b>12,8 %</b>	<b>10,3 %</b>	<b>11,6 %</b>	<b>1,2 %</b>

\*) Capital above the minimum regulatory requirement 8% of risk-weighted assets  
Planned capital reduction of NOK 399 million in Q2 2005  
Note: Storebrand Bank Group

 storebrand

Q1 2005

87

(Page intentionally left blank)

 storebrand

Q1 2005

88



## Storebrand Non-Life

 storebrand



### Non-Life Highlights Q1 2005

- Operating income in Q1 2005 was minus NOK 5 mill. (NOK 198 mill.). Income adjusted for statutory insurance reserves amounts to NOK 4 mill. (NOK 209 mill.). Result from If in Q1 2004 was NOK 193 mill.
- Result from Fair in Q1 was NOK 0,4 mill. (NOK 4 mill.). The result is affected by storms in January. Claims ratio was 77.0% (68.5%)
- Operating result Oslo Re in Q1 was minus NOK 5 mill. (NOK 9 mill.) The result is due to increase in interest rates resulting in a decrease in realised and unrealised values. The insurance result was positive.
- Operating result in Storebrand Skadeforsikring AS was minus NOK 1 mill. (minus NOK 8 mill.) in Q1 2005

Numbers in brackets as of 31.03.04

 storebrand

Q1 2005

90

## Non-Life Group Profit and loss

NOK million	Q1		01.01. - 31.12.
	2005	2004	2004
22.47 % share of result from If Skadeforsikring *)	0	193	189
50% share of result from Fair	0	4	14
<b>Operating result non-life insurance</b>	<b>0</b>	<b>197</b>	<b>203</b>
Oslo Reinsurance Company ASA	-5	9	23
Storebrand Skadeforsikring AS	-1	-8	6
Eliminations	0	0	-46
<b>Operating result run-off non life insurance</b>	<b>-6</b>	<b>1</b>	<b>-17</b>
<b>Total operating result non life business</b>	<b>-5</b>	<b>198</b>	<b>186</b>
Change in insurance funds	9	11	61
<b>Pre tax result non life business</b>	<b>4</b>	<b>209</b>	<b>247</b>

\*)Share of result from If is January - april 2004

## Oslo Re Profit and loss

NOK million	Q1		01.01. - 31.12.
	2005	2004	2004
Premiums for own account	3	1	2
Claims for own account	-1	2	-8
Insurance related operating costs	-9	-5	-32
Financial income	-1	9	19
Other income/costs	3	3	42
Operating result	-5	9	23
Changes in security reserve etc.	-	-	15
<b>Profit before taxes</b>	<b>-5</b>	<b>9</b>	<b>38</b>

## Oslo Re Balance sheet

NOK million	Share		Share	
	31.12.2005	31.12.2005	31.12.2004	31.12.2004
Deferred tax asset	14	2 %	13	2 %
Financial assets	489	70 %	514	75 %
Receivables	73	10 %	58	8 %
Other assets	126	18 %	104	15 %
<b>Total assets</b>	<b>701</b>	<b>100 %</b>	<b>689</b>	<b>100 %</b>
Equity	147	21 %	147	21 %
Premium and claims reserve	370	53 %	356	52 %
Security reserve	44	6 %	44	6 %
Other liabilities	140	20 %	142	21 %
<b>Total equity and liabilities</b>	<b>701</b>	<b>100 %</b>	<b>689</b>	<b>100 %</b>